

# 2010 BASEL II PILLAR 3

HALF YEAR ENDED 31 MARCH 2010

IN ACCORDANCE WITH APS 330

**Important Notice**

This document has been prepared by Australia & New Zealand Banking Group Ltd (ANZ, or the Group) to meet its disclosure obligations under the Australian Prudential Regulation Authority (APRA) APS 330 Capital Adequacy: Public Disclosure of Prudential Information.

This disclosure was prepared as at 31 March 2010. ANZ has a continuous disclosure policy, under which ANZ will immediately notify the market of any material price sensitive information concerning the Group, in accordance with legislative and regulatory disclosure requirements.

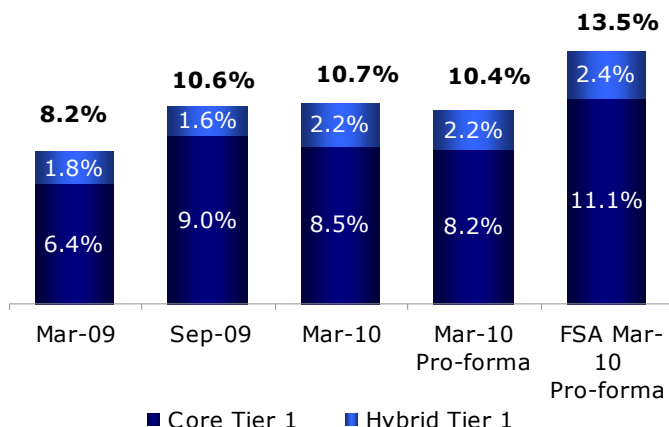
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<sup>1</sup> Each Table reference adopted in this document aligns to those required by APS 330 to be disclosed at half year.

## Highlights<sup>2</sup>

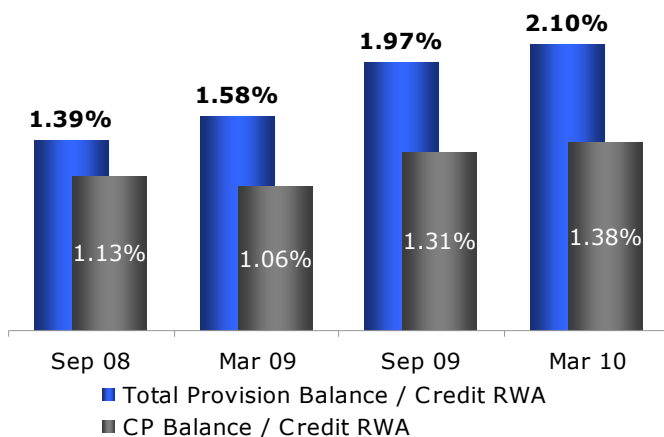
### Capital ratios



### Strong capital position maintained

- Capital position has been strengthened via:
- Organic capital generation of 39 basis points
  - ING-JV and Landmark acquisition largely offset by \$2bn hybrid issuance

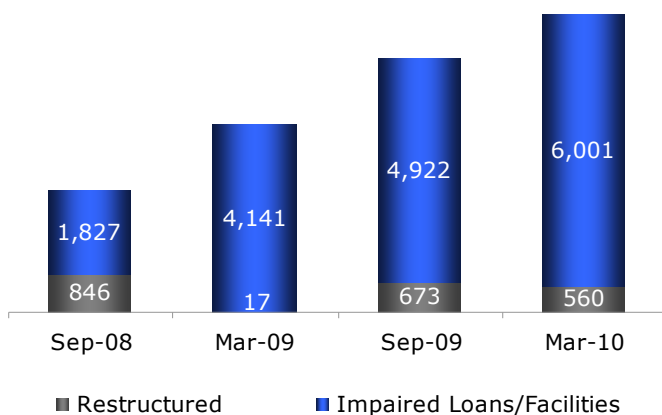
### Provision ratios (Provisions/CRWA)



### Strengthened Coverage from higher CP balance and a reduction in Credit Risk Weighted Assets (CRWA)

- Higher provisions for defaults and portfolio deterioration
- Lower CRWA from EAD contraction in Corporate portfolios

### Impaired Assets (\$m)



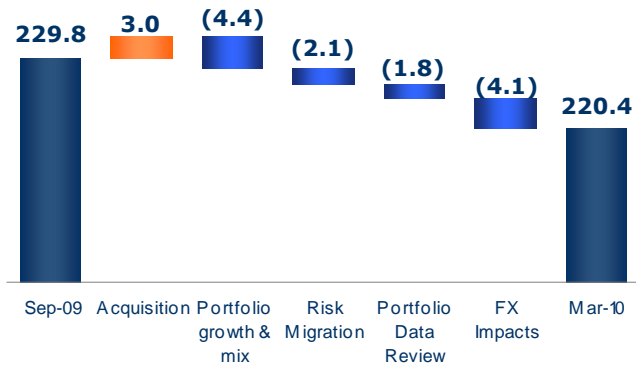
### Impaired Assets increased over 1H10 with slower run off

- Increase driven mainly by middle market downgrades
- Diverse spread across industry; not concentrated as exhibited in 2H09
- Rate of new impaired loans slowing since Sep-09, however largely well secured

<sup>2</sup> Capital Ratios: Mar-10 pro forma includes adjustment for acquisition of Royal Bank of Scotland (RBS) assets in second half of 2010.

### Highlights (continued)<sup>3</sup>

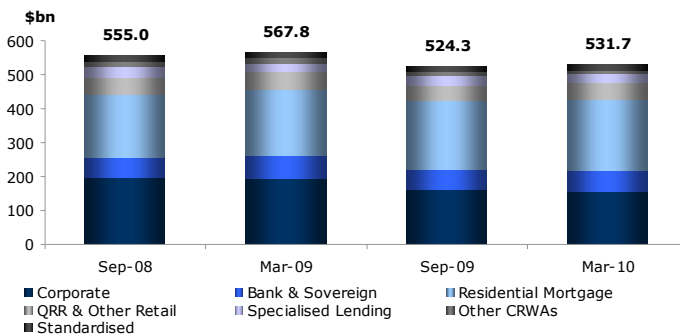
#### Movement in Credit Risk Weighted Assets (\$bn)



#### Reduction in credit RWA driven by:

- Increase in Mortgages, SME and Sovereign RWAs more than offset by reductions in Corporate Portfolios with higher RWAs
- FX impact due to the strength of AUD against USD and NZD partially offset by:
- \$3.0bn in acquisition of Royal Bank of Scotland (RBS) and Landmark Financial Services

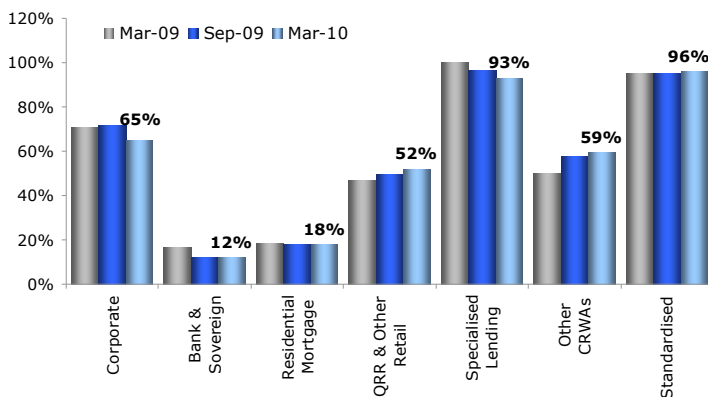
#### Exposure at Default (\$bn)



#### Growth in EAD to \$531.7bn driven by:

- Increase in Residential Mortgages exposures with improved economic conditions in the Australian property market
- Increase in Sovereign exposures mainly from the Liquidity portfolio

#### Average Risk Weights (CRWA/EAD)



#### Portfolio Average Risk Weight decreased 2.4% to 41.5% over the 1H10

- Change in portfolio mix from contraction in Corporate EAD and growth in Sovereign and Residential Mortgages with lower average risk weights
- Risk portfolio improvement

<sup>3</sup> Other CRWAs comprise Securitisation, Equities, and Other Asset exposures.

## Introduction

### Purpose of this document

This document has been prepared in accordance with the Australian Prudential Regulation Authority (APRA) Australian Prudential Standard (APS) 330 Capital Adequacy: Public Disclosure of Prudential Information.

### Top Corporate Entity

The top corporate entity in the Group is Australia and New Zealand Banking Group Limited.

### Table 1 Capital deficiencies in non-consolidated subsidiaries

The aggregate amount of any under capitalisation of a non-consolidated subsidiary (or subsidiaries) that is required to be deducted from capital is zero.

### Table 2 Capital structure

Table 2: Capital Structure<sup>4 5</sup>

|  | Regulatory Capital |                       |                   |
|--|--------------------|-----------------------|-------------------|
|  | March 2010<br>\$M  | September 2009<br>\$M | March 2009<br>\$M |
| <b>Tier 1 capital</b>  |                    |                       |                   |
| Paid-up ordinary share capital   | 19,563             | 19,064                | 14,103            |
| Foreign currency translation reserve   | (2,381)            | (1,725)               | (373)             |
| Share and share option reserve   | 156                | 156                   | 105               |
| Reserves   | (2,225)            | (1,569)               | (268)             |
| Retained earnings including current year earnings  | 14,629             | 14,129                | 13,620            |
| <i>less:</i> Accumulated retained profits and reserves of insurance, funds management and securitisation entities and associates | (955)              | (1,010)               | (1,336)           |
| Dividend not provided for  | (1,318)            | (1,403)               | (993)             |
| <i>add:</i> Deferred fee revenue including fees deferred as part of loan yields  | 425                | 391                   | 403               |
| Accrual for Dividend Reinvestment Plans  | 395                | 421                   | 298               |
| Prudential retained earnings   | 13,176             | 12,528                | 11,992            |
| Minority interests   | 66                 | 65                    | 72                |
| <b>Fundamental Tier 1 capital</b>  | <b>30,580</b>      | <b>30,088</b>         | <b>25,899</b>     |
| Innovative Tier 1 capital  | 1,690              | 2,122                 | 3,076             |
| Non-innovative Tier 1 capital  | 3,791              | 1,901                 | 2,019             |
| <b>Gross Tier 1 capital</b>  | <b>36,061</b>      | <b>34,111</b>         | <b>30,994</b>     |
| Goodwill   | (3,298)            | (2,999)               | (3,033)           |
| Other deductions from Tier 1 capital only  | (3,305)            | (1,832)               | (2,414)           |
| 50/50 deductions from Tier 1 capital   | (2,830)            | (2,661)               | (2,604)           |
| <b>Deductions from Tier 1 capital</b>  | <b>(9,433)</b>     | <b>(7,492)</b>        | <b>(8,051)</b>    |
| <b>NET TIER 1 CAPITAL</b>  | <b>26,628</b>      | <b>26,619</b>         | <b>22,943</b>     |
| <b>Tier 2 capital</b>  |                    |                       |                   |
| Upper Tier 2 capital   | 1,060              | 1,392                 | 1,464             |
| Lower Tier 2 capital   | 7,430              | 9,108                 | 9,217             |
| <b>Gross Tier 2 capital</b>  | <b>8,490</b>       | <b>10,500</b>         | <b>10,681</b>     |
| Upper and lower Tier 2 capital deductions  | (28)               | (28)                  | (28)              |
| 50/50 deductions from Tier 2 capital   | (2,830)            | (2,661)               | (2,604)           |
| <b>Deductions from Tier 2 capital</b>  | <b>(2,858)</b>     | <b>(2,689)</b>        | <b>(2,632)</b>    |
| <b>NET TIER 2 CAPITAL</b>  | <b>5,632</b>       | <b>7,811</b>          | <b>8,049</b>      |
| <b>TOTAL CAPITAL BASE</b>  | <b>32,260</b>      | <b>34,430</b>         | <b>30,992</b>     |

<sup>4</sup> Refer following page for breakdown of Other deductions from Tier 1 capital only, 50/50 deductions from Tier 1 capital and Upper Tier 2 capital.

<sup>5</sup> March 2010 "Goodwill" value includes prudential goodwill for ING Australia and New Zealand.

Table 2: Capital Structure (continued)<sup>6 7</sup>

|  | March 2010<br>\$M |                | September 2009<br>\$M |                | March 2009<br>\$M |                |
|--|-------------------|----------------|-----------------------|----------------|-------------------|----------------|
| <b>Other Deductions from Tier 1 capital</b>  |                   |                |                       |                |                   |                |
| Intangible component of investment in ING Australia and New Zealand (excluding prudential goodwill)  |                   | (1,487)        |                       | -              |                   | -              |
| Capitalised software and other intangible assets   |                   | (1,008)        |                       | (897)          |                   | (783)          |
| Capitalised expenses including loan and lease origination fees, capitalised securitisation establishment costs and costs associated with debt raisings |                   | (617)          |                       | (602)          |                   | (643)          |
| Applicable deferred tax assets (excluding the component relating to the general reserve for impairment of financial assets)                            |                   | (215)          |                       | (325)          |                   | (524)          |
| Mark-to-market impact of own credit spread   |                   | 22             |                       | 12             |                   | (358)          |
| Negative Available-for-sale reserve  |                   | -              |                       | (20)           |                   | (106)          |
| <b>Total</b>   |                   | <b>(3,305)</b> |                       | <b>(1,832)</b> |                   | <b>(2,414)</b> |
| <b>Deductions taken 50% from Tier 1 and 50% from Tier 2 capital</b>  |                   |                |                       |                |                   |                |
|  | Gross             | 50%            | Gross                 | 50%            | Gross             | 50%            |
| Investment in ANZ insurance subsidiaries   | (378)             | (189)          | (321)                 | (161)          | (281)             | (141)          |
| Investment in funds management entities  | (66)              | (33)           | (67)                  | (33)           | (66)              | (33)           |
| Investment in ING Australia and New Zealand  | (1,268)           | (634)          | (1,474)               | (737)          | (1,456)           | (728)          |
| Investment in other Authorised Deposit Taking Institutions and overseas equivalents  | (1,962)           | (981)          | (1,951)               | (976)          | (1,851)           | (925)          |
| Investment in other commercial operations  | (72)              | (36)           | (72)                  | (36)           | (72)              | (36)           |
| Expected loss in excess of eligible provisions   | (1,035)           | (518)          | (1,012)               | (506)          | (1,017)           | (508)          |
| Other  | (878)             | (439)          | (424)                 | (212)          | (465)             | (233)          |
| <b>Total</b>   | <b>(5,659)</b>    | <b>(2,830)</b> | <b>(5,321)</b>        | <b>(2,661)</b> | <b>(5,208)</b>    | <b>(2,604)</b> |
| <b>Details of Upper Tier 2 Capital</b>   |                   |                |                       |                |                   |                |
| Eligible component of post acquisition earnings and reserves in associates and joint ventures  |                   | -              |                       | 269            |                   | 271            |
| Perpetual subordinated notes   |                   | 975            |                       | 1,026          |                   | 1,129          |
| General reserve for impairment of financial assets net of attributable deferred tax  |                   | 85             |                       | 97             |                   | 64             |
| <b>Total</b>   |                   | <b>1,060</b>   |                       | <b>1,392</b>   |                   | <b>1,464</b>   |

<sup>6</sup> Under Basel II, "General reserve for impairment of financial assets net of attributable deferred tax asset" consists of the surplus of the general reserve for impairment of financial assets net of tax and/or the provisions attributable to the standardised portfolio.

<sup>7</sup> "Investment in ING Australia and New Zealand" were joint venture investments until November 2009.

### Table 3 Capital adequacy

Table 3: Capital Ratios and Risk Weighted Assets <sup>8 9 10</sup>

|   | Risk Weighted Assets |                       |                   |
|---|----------------------|-----------------------|-------------------|
|   | March 2010<br>\$M    | September 2009<br>\$M | March 2009<br>\$M |
| <b>Subject to Advanced IRB approach</b>   |                      |                       |                   |
| Corporate   | 100,945              | 116,153               | 136,559           |
| Sovereign   | 2,470                | 1,408                 | 1,402             |
| Bank  | 5,108                | 5,592                 | 10,374            |
| Residential Mortgage  | 37,423               | 36,725                | 35,932            |
| Qualifying revolving retail   | 7,238                | 6,852                 | 8,900             |
| Other retail  | 17,942               | 17,108                | 14,905            |
| <b>Credit risk weighted assets subject to Advanced IRB approach</b>                                     | <b>171,126</b>       | <b>183,838</b>        | <b>208,072</b>    |
| <b>Credit Risk Specialised Lending exposures subject to slotting criteria</b>                           | <b>24,965</b>        | <b>24,272</b>         | <b>25,362</b>     |
| <b>Subject to Standardised approach</b>   |                      |                       |                   |
| Corporate   | 16,892               | 13,531                | 15,594            |
| Sovereign   | -                    | -                     | -                 |
| Bank  | 1                    | 13                    | 21                |
| Residential Mortgage  | 400                  | 411                   | 467               |
| <b>Credit risk weighted assets subject to standardised approach</b>                                     | <b>17,293</b>        | <b>13,955</b>         | <b>16,082</b>     |
| Credit risk weighted assets relating to securitisation exposures  | 1,975                | 2,658                 | 3,364             |
| Credit risk weighted assets relating to equity exposures  | 1,639                | 1,914                 | 1,707             |
| Other assets  | 3,377                | 3,174                 | 3,183             |
| <b>Total credit risk weighted assets</b>  | <b>220,375</b>       | <b>229,811</b>        | <b>257,770</b>    |
| Market risk weighted assets   | 3,969                | 3,553                 | 5,632             |
| Operational risk weighted assets  | 16,481               | 16,240                | 17,480            |
| Interest rate risk in the banking book weighted assets  | 8,136                | 2,465                 | -                 |
| <b>TOTAL RISK WEIGHTED ASSETS</b>   | <b>248,961</b>       | <b>252,069</b>        | <b>280,882</b>    |
| <b>Capital ratios (%)</b>   |                      |                       |                   |
| Level 2 Total capital ratio   | <b>13.0%</b>         | <b>13.7%</b>          | <b>11.0%</b>      |
| Level 2 Tier 1 capital ratio  | <b>10.7%</b>         | <b>10.6%</b>          | <b>8.2%</b>       |
| Level 1: Australia and New Zealand Banking Group Limited extended licensed entity Total capital ratio   | <b>13.7%</b>         | <b>14.2%</b>          | <b>11.5%</b>      |
| Level 1: Australia and New Zealand Banking Group Limited extended licensed entity Tier 1 capital ratio  | <b>11.9%</b>         | <b>11.6%</b>          | <b>9.0%</b>       |
| Other significant ADI or overseas bank subsidiary: ANZ National Bank Limited Group Total capital ratio  | <b>13.2%</b>         | <b>12.7%</b>          | <b>12.3%</b>      |
| Other significant ADI or overseas bank subsidiary: ANZ National Bank Limited Group Tier 1 capital ratio | <b>9.5%</b>          | <b>9.0%</b>           | <b>8.7%</b>       |

Total Risk Weighted Assets decreased by \$3.1 billion (1.2%) in the March 2010 half. Credit RWA dropped by \$9.4 billion (4.1%) over the half. This reduction has been driven by declining asset volumes, exchange rate movements, and methodology and credit risk changes predominantly in the Corporate/Corporate SME asset class.

Sovereign Risk Weighted Assets increased by \$1.1 billion (75%) over the half largely driven by an increase in volume and a small amount of credit deterioration.

Residential Mortgage Risk Weighted Assets increased over the half through increased exposure volume and credit deterioration predominantly in Australia.

Specialised lending Risk Weighted Assets increased by \$0.7 billion (2.9%). The increase is due in part to the reclassification of a small number of corporate exposures into this asset class.

Securitisation reduced by \$0.7bn over the half largely due to portfolio amortisation.

There has been an increase in Standardised Credit RWA of \$3.3 billion (23.9%). The majority of this is attributable to the acquisition of Landmark Financial Services and some Royal Bank of Scotland (RBS) assets.

Operational and Market RWAs were relatively stable over the period. The increase in Interest Rate Risk in the Banking Book RWA of \$5.7 billion (230%) was caused by a reduction of embedded gains due to realisation of prior gains and interest rate increases. The increased repricing and yield curve risk due to greater exposure to volatility in government/swap spread has further contributed to the movement.

<sup>8</sup> Specialised Lending subject to slotting approach exposures are those where the main servicing and repayment is from the asset being financed, and includes specified commercial property development/investment lending, project finance and object finance.

<sup>9</sup> Standardised exposures to all private sector counterparties other than Banks and Residential Mortgages have been classified in the Corporate asset class as they do not meet the requirement for other AIRB asset classes. The main types of standardised exposures are business lending and other personal lending.

<sup>10</sup> ANZ National Bank Limited's capital ratios have been calculated in accordance with Reserve Bank of New Zealand prudential standards.



Summary of Credit risk disclosures<sup>11 12</sup>

| March 2010                            |                             |                                      |   |   |
|---------------------------------------|-----------------------------|--------------------------------------|---|---|
|                                       | Risk Weighted Assets<br>\$M | Regulatory Credit<br>Exposure<br>\$M | Individual provision<br>charge for the six<br>months ended<br>\$M | Write-offs for the<br>six months ended<br>\$M |
| Corporate (incl. Specialised Lending) | 125,910                     | 181,978                              | 610   | 569   |
| Sovereign                             | 2,470                       | 34,786                               | -   | -   |
| Bank                                  | 5,108                       | 27,952                               | (18)  | 8   |
| Residential Mortgage                  | 37,423                      | 208,508                              | 92  | 48  |
| Qualifying Revolving Retail           | 7,238                       | 20,396                               | 107   | 128   |
| Other Retail                          | 17,942                      | 28,250                               | 182   | 185   |
| Standardised                          | 17,293                      | 18,030                               | 53  | 25  |
| <b>Total</b>                          | <b>213,384</b>              | <b>519,900</b>                       | <b>1,026</b>  | <b>963</b>                                    |

| September 2009                        |                             |                                      |   |   |
|---------------------------------------|-----------------------------|--------------------------------------|---|---|
|                                       | Risk Weighted Assets<br>\$M | Regulatory Credit<br>Exposure<br>\$M | Individual provision<br>charge for the six<br>months ended<br>\$M | Write-offs for the<br>six months ended<br>\$M |
| Corporate (incl. Specialised Lending) | 140,425                     | 188,067                              | 731   | 671   |
| Sovereign                             | 1,408                       | 28,618                               | -   | -   |
| Bank                                  | 5,592                       | 29,444                               | 41  | (3)   |
| Residential Mortgage                  | 36,725                      | 201,581                              | 114   | 32  |
| Qualifying Revolving Retail           | 6,852                       | 19,820                               | 120   | 138   |
| Other Retail                          | 17,108                      | 28,651                               | 238   | 245   |
| Standardised                          | 13,955                      | 14,696                               | 57  | 23  |
| <b>Total</b>                          | <b>222,065</b>              | <b>510,877</b>                       | <b>1,301</b>  | <b>1,106</b>                                  |

| March 2009                            |                             |                                      |   |   |
|---------------------------------------|-----------------------------|--------------------------------------|---|---|
|                                       | Risk Weighted Assets<br>\$M | Regulatory Credit<br>Exposure<br>\$M | Individual provision<br>charge for the six<br>months ended<br>\$M | Write-offs for the<br>six months ended<br>\$M |
| Corporate (incl. Specialised Lending) | 161,921                     | 217,873                              | 1,035   | 429   |
| Sovereign                             | 1,402                       | 21,553                               | -   | -   |
| Bank                                  | 10,374                      | 48,847                               | 4   | 30  |
| Residential Mortgage                  | 35,932                      | 195,432                              | 48  | 14  |
| Qualifying Revolving Retail           | 8,900                       | 23,604                               | 108   | 124   |
| Other Retail                          | 14,905                      | 27,073                               | 221   | 170   |
| Standardised                          | 16,082                      | 16,948                               | 33  | 16  |
| <b>Total</b>                          | <b>249,516</b>              | <b>551,330</b>                       | <b>1,449</b>  | <b>783</b>                                    |

<sup>11</sup> Regulatory credit exposure in this table includes Advanced IRB, Specialised Lending and Standardised exposures, however does not include Securitisation, Equities or Other Assets exposures. Specialised Lending is included in the Corporate asset class.

<sup>12</sup> The Individual Provision charge relates to loans and advances, and does not include impairment on Available-For-Sale assets of \$20 million in March 10 (September 2009: Nil; March 2009: \$20 million).

**Table 4 Credit risk – General disclosures****Table 4(b) part (i): Period end and average regulatory credit exposure<sup>13 14 15 16</sup>**

| Portfolio Type              | Regulatory Credit Exposure |                       |                   | Average for half year<br>\$M |
|-----------------------------|----------------------------|-----------------------|-------------------|------------------------------|
|                             | March 2010<br>\$M          | September 2009<br>\$M | March 2009<br>\$M |                              |
| Corporate                   | 172,008                    | 176,406               | 208,058           | 174,207                      |
| Sovereign                   | 34,786                     | 28,618                | 21,553            | 31,702                       |
| Bank                        | 27,955                     | 29,459                | 48,876            | 28,707                       |
| Residential Mortgage        | 209,643                    | 202,731               | 196,757           | 206,187                      |
| Qualifying Revolving Retail | 20,396                     | 19,820                | 23,604            | 20,108                       |
| Other Retail                | 28,250                     | 28,651                | 27,073            | 28,451                       |
| Specialised Lending         | 26,862                     | 25,192                | 25,409            | 26,027                       |
| <b>Total Exposure</b>       | <b>519,900</b>             | <b>510,877</b>        | <b>551,330</b>    | <b>515,389</b>               |

**Table 4(b) part (ii): Regulatory credit exposure by facility type<sup>17</sup>**

| Facility Type                           | Regulatory Credit Exposure |                       |                   | Average for half year<br>\$M |
|---|----------------------------|-----------------------|-------------------|------------------------------|
|   | March 2010<br>\$M          | September 2009<br>\$M | March 2009<br>\$M |                              |
| Acceptance                              | 12,510                     | 13,762                | 15,017            | 13,136                       |
| Cash and liquid assets                  | 13,521                     | 18,402                | 19,039            | 15,962                       |
| Contingents, commitments, other off B/S | 103,868                    | 103,557               | 119,835           | 103,712                      |
| Creditors & Other Liabilities           | 41                         | 378                   | 130               | 210                          |
| Derivatives                             | 14,151                     | 13,912                | 29,653            | 14,032                       |
| Due from other financial Institutions   | 6,353                      | 3,207                 | 3,776             | 4,780                        |
| Investment Securities                   | 16,381                     | 14,758                | 14,127            | 15,570                       |
| Loans & Advances                        | 330,963                    | 326,272               | 333,093           | 328,617                      |
| Other assets                            | 582                        | 432                   | 1,581             | 507                          |
| Total deposits & other borrowings       | 234                        | 240                   | 199               | 237                          |
| Trading Securities                      | 21,296                     | 15,957                | 14,880            | 18,626                       |
| <b>Total Exposures</b>                  | <b>519,900</b>             | <b>510,877</b>        | <b>551,330</b>    | <b>515,390</b>               |

<sup>13</sup> In accordance with APS 330, regulatory credit exposure throughout Table 4 includes Advanced IRB, Specialised Lending and Standardised exposures, however does not include Securitisation, Equities or Other Assets exposures.

<sup>14</sup> Table 4(b) part (i) has been reformatted to split out the Specialised Lending previously disclosed within Corporate since December 2009 Pillar III release. Specialised Lending subject to slotting approach exposures are those where the main servicing and repayment is from the asset being financed, and includes specified commercial property development/investment lending, project finance and object finance.

<sup>15</sup> Standardised exposures to all private sector counterparties other than Banks and Residential Mortgages have been classified in the Corporate category as they do not meet the requirement for other Advanced IRB asset classes. The main types of Standardised exposures are business lending and other personal lending.

<sup>16</sup> The period end averages are calculated as the simple average of the September 2009 and March 2010 closing balances.

<sup>17</sup> September and March 2009 comparatives restated to reflect some reclassification of exposures between facility types.

Table 4(c): Geographic distribution of regulatory credit exposure<sup>18</sup>

| Portfolio Type              | March 2010       |                    |               | Total<br>\$M   |
|-----------------------------|------------------|--------------------|---------------|----------------|
|                             | Australia<br>\$M | New Zealand<br>\$M | Other<br>\$M  |                |
| Corporate                   | 103,519          | 38,759             | 29,730        | 172,008        |
| Sovereign                   | 12,543           | 6,879              | 15,364        | 34,786         |
| Bank                        | 12,031           | 2,633              | 13,291        | 27,955         |
| Residential Mortgage        | 166,496          | 42,069             | 1,078         | 209,643        |
| Qualifying Revolving Retail | 20,396           | -                  | -             | 20,396         |
| Other Retail                | 21,325           | 6,908              | 17            | 28,250         |
| Specialised Lending         | 21,014           | 5,381              | 467           | 26,862         |
| <b>Total exposures</b>      | <b>357,324</b>   | <b>102,629</b>     | <b>59,947</b> | <b>519,900</b> |

| Portfolio Type              | September 2009   |                    |               | Total<br>\$M   |
|-----------------------------|------------------|--------------------|---------------|----------------|
|                             | Australia<br>\$M | New Zealand<br>\$M | Other<br>\$M  |                |
| Corporate                   | 105,615          | 41,960             | 28,831        | 176,406        |
| Sovereign                   | 8,445            | 6,086              | 14,087        | 28,618         |
| Bank                        | 13,379           | 3,102              | 12,978        | 29,459         |
| Residential Mortgage        | 157,118          | 44,521             | 1,092         | 202,731        |
| Qualifying Revolving Retail | 19,820           | -                  | -             | 19,820         |
| Other Retail                | 21,188           | 7,421              | 42            | 28,651         |
| Specialised Lending         | 18,790           | 5,980              | 422           | 25,192         |
| <b>Total exposures</b>      | <b>344,355</b>   | <b>109,070</b>     | <b>57,452</b> | <b>510,877</b> |

| Portfolio Type              | March 2009       |                    |               | Total<br>\$M   |
|-----------------------------|------------------|--------------------|---------------|----------------|
|                             | Australia<br>\$M | New Zealand<br>\$M | Other<br>\$M  |                |
| Corporate                   | 125,813          | 45,713             | 36,532        | 208,058        |
| Sovereign                   | 9,126            | 4,073              | 8,354         | 21,553         |
| Bank                        | 26,017           | 6,893              | 15,966        | 48,876         |
| Residential Mortgage        | 150,352          | 45,145             | 1,260         | 196,757        |
| Qualifying Revolving Retail | 19,401           | 4,203              | -             | 23,604         |
| Other Retail                | 22,311           | 4,740              | 22            | 27,073         |
| Specialised Lending         | 18,876           | 6,364              | 169           | 25,409         |
| <b>Total exposures</b>      | <b>371,896</b>   | <b>117,131</b>     | <b>62,303</b> | <b>551,330</b> |

<sup>18</sup> Other geography comprises ANZ's operations in Asia Pacific, Europe and America.

Table 4(d): Industry distribution of regulatory credit exposure<sup>19 20</sup>

| Portfolio Type              | Agriculture, Forestry, Fishing & Mining<br>\$M | Business Services<br>\$M | Construction<br>\$M | Entertainment, Leisure & Tourism<br>\$M | Financial, Investment & Insurance<br>\$M | Government and Official Institutions<br>\$M | Manufacturing<br>\$M | Personal<br>\$M | Property Services<br>\$M | Wholesale Trade<br>\$M | Retail Trade<br>\$M | Transport & Storage<br>\$M | Other<br>\$M  | Total<br>\$M   |
|-----------------------------|--|--------------------------|---------------------|---|--|---|----------------------|-----------------|--------------------------|------------------------|---------------------|----------------------------|---------------|----------------|
| Corporate                   | 33,149   | 7,782                    | 5,629               | 8,937                                   | 14,798                                   | 1,368                                       | 26,998               | 2,664           | 13,699                   | 15,663                 | 11,614              | 7,575                      | 22,132        | 172,008        |
| Sovereign                   | 33   | -                        | 21                  | -                                       | 17,929                                   | 15,854                                      | 201                  | -               | 43                       | -                      | -                   | -                          | 705           | 34,786         |
| Bank                        | -  | -                        | -                   | -                                       | 27,651                                   | -   | 62                   | -               | -                        | 72                     | -                   | 64                         | 106           | 27,955         |
| Residential Mortgage        | -  | -                        | -                   | -                                       | -  | -   | -                    | 209,643         | -                        | -                      | -                   | -                          | -             | 209,643        |
| Qualifying Revolving Retail | -  | -                        | -                   | -                                       | -  | -   | -                    | 20,396          | -                        | -                      | -                   | -                          | -             | 20,396         |
| Other retail                | 2,319  | 1,691                    | 2,380               | 753                                     | 304                                      | 8   | 821                  | 13,362          | 891                      | 595                    | 1,868               | 1,072                      | 2,186         | 28,250         |
| Specialised Lending         | 288  | -                        | 60                  | 155                                     | 407                                      | -   | 250                  | -               | 21,141                   | -                      | -                   | 2,086                      | 2,475         | 26,862         |
| <b>Total exposures</b>      | <b>35,789</b>                                  | <b>9,473</b>             | <b>8,090</b>        | <b>9,845</b>                            | <b>61,089</b>                            | <b>17,230</b>                               | <b>28,332</b>        | <b>246,065</b>  | <b>35,774</b>            | <b>16,330</b>          | <b>13,482</b>       | <b>10,797</b>              | <b>27,604</b> | <b>519,900</b> |
| % of Total                  | 6.9%   | 1.8%                     | 1.6%                | 1.9%                                    | 11.8%                                    | 3.3%  | 5.4%                 | 47.3%           | 6.9%                     | 3.1%                   | 2.6%                | 2.1%                       | 5.3%          | 100.0%         |

## September 2009

| Portfolio Type              | Agriculture, Forestry, Fishing & Mining<br>\$M | Business Services<br>\$M | Construction<br>\$M | Entertainment, Leisure & Tourism<br>\$M | Financial, Investment & Insurance<br>\$M | Government and Official Institutions<br>\$M | Manufacturing<br>\$M | Personal<br>\$M | Property Services<br>\$M | Wholesale Trade<br>\$M | Retail Trade<br>\$M | Transport & Storage<br>\$M | Other<br>\$M  | Total<br>\$M   |
|-----------------------------|--|--------------------------|---------------------|---|--|---|----------------------|-----------------|--------------------------|------------------------|---------------------|----------------------------|---------------|----------------|
| Corporate                   | 32,235   | 8,383                    | 5,243               | 9,223                                   | 15,353                                   | 1,546                                       | 28,254               | 2,626           | 17,407                   | 15,773                 | 12,352              | 8,111                      | 19,900        | 176,406        |
| Sovereign                   | 34   | -                        | 22                  | -                                       | 18,284                                   | 9,890                                       | 173                  | -               | 23                       | 13                     | -                   | -                          | 179           | 28,618         |
| Bank                        | -  | -                        | 58                  | 98                                      | 29,054                                   | -   | 56                   | -               | -                        | 1                      | -                   | 105                        | 87            | 29,459         |
| Residential Mortgage        | -  | -                        | -                   | -                                       | -  | -   | -                    | 202,731         | -                        | -                      | -                   | -                          | -             | 202,731        |
| Qualifying Revolving Retail | -  | -                        | -                   | -                                       | -  | -   | -                    | 19,820          | -                        | -                      | -                   | -                          | -             | 19,820         |
| Other Retail                | 2,380  | 1,661                    | 2,329               | 772                                     | 312                                      | 13  | 851                  | 13,458          | 887                      | 611                    | 1,864               | 1,102                      | 2,411         | 28,651         |
| Specialised Lending         | 246  | -                        | 401                 | 152                                     | 412                                      | 33  | 298                  | -               | 20,120                   | -                      | -                   | 1,196                      | 2,334         | 25,192         |
| <b>Total exposures</b>      | <b>34,895</b>                                  | <b>10,044</b>            | <b>8,053</b>        | <b>10,245</b>                           | <b>63,415</b>                            | <b>11,482</b>                               | <b>29,632</b>        | <b>238,635</b>  | <b>38,437</b>            | <b>16,398</b>          | <b>14,216</b>       | <b>10,514</b>              | <b>24,911</b> | <b>510,877</b> |
| % of Total                  | 6.8%   | 2.0%                     | 1.6%                | 2.0%                                    | 12.4%                                    | 2.2%  | 5.8%                 | 46.7%           | 7.5%                     | 3.2%                   | 2.8%                | 2.1%                       | 4.9%          | 100.0%         |

## March 2009

| Portfolio Type              | Agriculture, Forestry, Fishing & Mining<br>\$M | Business Services<br>\$M | Construction<br>\$M | Entertainment, Leisure & Tourism<br>\$M | Financial, Investment & Insurance<br>\$M | Government and Official Institutions<br>\$M | Manufacturing<br>\$M | Personal<br>\$M | Property Services<br>\$M | Wholesale Trade<br>\$M | Retail Trade<br>\$M | Transport & Storage<br>\$M | Other<br>\$M  | Total<br>\$M   |
|-----------------------------|--|--------------------------|---------------------|---|--|---|----------------------|-----------------|--------------------------|------------------------|---------------------|----------------------------|---------------|----------------|
| Corporate                   | 36,599   | 9,086                    | 6,044               | 10,463                                  | 23,384                                   | 1,825                                       | 33,914               | 2,412           | 21,594                   | 20,232                 | 13,357              | 9,243                      | 19,905        | 208,058        |
| Sovereign                   | -  | -                        | 28                  | -                                       | 13,541                                   | 7,360                                       | 166                  | -               | 36                       | 54                     | -                   | -                          | 368           | 21,553         |
| Bank                        | 2  | -                        | 22                  | 121                                     | 47,811                                   | -   | 121                  | 1               | 89                       | 69                     | 57                  | 86                         | 497           | 48,876         |
| Residential Mortgage        | -  | -                        | -                   | -                                       | -  | -   | -                    | 196,757         | -                        | -                      | -                   | -                          | -             | 196,757        |
| Qualifying Revolving Retail | -  | -                        | -                   | -                                       | -  | -   | -                    | 23,604          | -                        | -                      | -                   | -                          | -             | 23,604         |
| Other Retail                | 2,621  | 1,821                    | 2,584               | 964                                     | 339                                      | 13  | 1,045                | 9,576           | 1,120                    | 707                    | 2,453               | 1,228                      | 2,602         | 27,073         |
| Specialised Lending         | 471  | -                        | 319                 | 165                                     | 207                                      | 71  | 269                  | -               | 20,393                   | -                      | -                   | 1,258                      | 2,256         | 25,409         |
| <b>Total exposures</b>      | <b>39,693</b>                                  | <b>10,907</b>            | <b>8,997</b>        | <b>11,713</b>                           | <b>85,282</b>                            | <b>9,269</b>                                | <b>35,515</b>        | <b>232,350</b>  | <b>43,232</b>            | <b>21,062</b>          | <b>15,867</b>       | <b>11,815</b>              | <b>25,628</b> | <b>551,330</b> |
| % of Total                  | 7.2%   | 2.0%                     | 1.6%                | 2.1%                                    | 15.5%                                    | 1.7%  | 6.4%                 | 42.1%           | 7.8%                     | 3.8%                   | 2.9%                | 2.1%                       | 4.6%          | 100.0%         |

<sup>19</sup> Property Services includes Commercial Property Operators and Developers, Real Estate agents, Non-financial asset investors and Machinery and Equipment Hiring and leasing.

<sup>20</sup> Other Industry bucket includes Health & Community Services, Education, Communication Services, Electricity, Gas & Water Supply, and Personal & Other Services.

Table 4(e): Residual contractual maturity of regulatory credit exposure<sup>21</sup>

| March 2010                  |                   |                    |                 |                              |                |
|-----------------------------|-------------------|--------------------|-----------------|------------------------------|----------------|
| Portfolio Type              | <= 12 mths<br>\$M | 1 ~ 5 years<br>\$M | >5 years<br>\$M | No Maturity Specified<br>\$M | Total<br>\$M   |
| Corporate                   | 78,249            | 73,741             | 19,653          | 365                          | 172,008        |
| Sovereign                   | 13,043            | 18,675             | 3,068           | -                            | 34,786         |
| Bank                        | 18,689            | 9,126              | 140             | -                            | 27,955         |
| Residential Mortgage        | 1,793             | 4,347              | 176,859         | 26,644                       | 209,643        |
| Qualifying Revolving Retail | -                 | -                  | -               | 20,396                       | 20,396         |
| Other Retail                | 6,035             | 12,465             | 5,411           | 4,339                        | 28,250         |
| Specialised Lending         | 9,942             | 13,360             | 3,536           | 24                           | 26,862         |
| <b>Total exposures</b>      | <b>127,751</b>    | <b>131,714</b>     | <b>208,667</b>  | <b>51,768</b>                | <b>519,900</b> |

| September 2009              |                   |                    |                 |                              |                |
|-----------------------------|-------------------|--------------------|-----------------|------------------------------|----------------|
| Portfolio Type              | <= 12 mths<br>\$M | 1 ~ 5 years<br>\$M | >5 years<br>\$M | No Maturity Specified<br>\$M | Total<br>\$M   |
| Corporate                   | 76,856            | 79,564             | 19,581          | 405                          | 176,406        |
| Sovereign                   | 9,443             | 17,488             | 1,687           | -                            | 28,618         |
| Bank                        | 19,767            | 9,543              | 149             | -                            | 29,459         |
| Residential Mortgage        | 1,897             | 4,682              | 170,337         | 25,815                       | 202,731        |
| Qualifying Revolving Retail | -                 | -                  | -               | 19,820                       | 19,820         |
| Other Retail                | 6,363             | 12,671             | 5,117           | 4,500                        | 28,651         |
| Specialised Lending         | 10,990            | 10,983             | 3,219           | -                            | 25,192         |
| <b>Total exposures</b>      | <b>125,316</b>    | <b>134,931</b>     | <b>200,090</b>  | <b>50,540</b>                | <b>510,877</b> |

| March 2009                  |                   |                    |                 |                              |                |
|-----------------------------|-------------------|--------------------|-----------------|------------------------------|----------------|
| Portfolio Type              | <= 12 mths<br>\$M | 1 ~ 5 years<br>\$M | >5 years<br>\$M | No Maturity Specified<br>\$M | Total<br>\$M   |
| Corporate                   | 87,981            | 93,936             | 24,309          | 1,832                        | 208,058        |
| Sovereign                   | 9,623             | 10,853             | 1,077           | -                            | 21,553         |
| Bank                        | 32,898            | 15,199             | 779             | -                            | 48,876         |
| Residential Mortgage        | 2,314             | 4,785              | 164,238         | 25,420                       | 196,757        |
| Qualifying Revolving Retail | -                 | -                  | -               | 23,604                       | 23,604         |
| Other Retail                | 7,033             | 12,890             | 6,624           | 526                          | 27,073         |
| Specialised Lending         | 9,743             | 13,204             | 2,462           | -                            | 25,409         |
| <b>Total exposures</b>      | <b>149,592</b>    | <b>150,867</b>     | <b>199,489</b>  | <b>51,382</b>                | <b>551,330</b> |

<sup>21</sup> "No Maturity Specified" predominately includes credit cards and residential mortgage equity manager accounts.

**Table 4(f) part (i): Impaired assets, Past due loans<sup>22</sup>, Provisions and Write-offs by Industry sector<sup>23 24</sup>**

| Industry Sector                         | March 2010           |                           |                          |                              |  |                                     |
|---|----------------------|---------------------------|--------------------------|------------------------------|--|-------------------------------------|
|   | Impaired derivatives | Impaired loans/facilities | Past due loans ≥ 90 days | Individual provision balance | Individual provision charge for the six months ended | Write-offs for the six months ended |
|   | \$M                  | \$M                       | \$M                      | \$M                          | \$M  | \$M                                 |
| Agriculture, forestry, fishing & mining | 4                    | 934                       | 164                      | 170                          | 89   | 3                                   |
| Business Services                       | -                    | 268                       | 66                       | 103                          | 22   | 35                                  |
| Construction                            | -                    | 119                       | 42                       | 62                           | 37   | 14                                  |
| Entertainment Leisure & Tourism         | -                    | 39                        | 11                       | 23                           | 8  | 2                                   |
| Financial, Investment & Insurance       | -                    | 864                       | 14                       | 173                          | (1)  | 107                                 |
| Government & Official Institutions      | -                    | -                         | -                        | -                            | -  | -                                   |
| Manufacturing                           | 3                    | 559                       | 28                       | 185                          | 94   | 128                                 |
| Personal                                | -                    | 780                       | 996                      | 373                          | 335  | 306                                 |
| Property Services                       | 48                   | 1,754                     | 102                      | 207                          | 201  | 190                                 |
| Retail Trade                            | -                    | 148                       | 37                       | 63                           | 27   | 16                                  |
| Transport & Storage                     | -                    | 85                        | 19                       | 41                           | 22   | 7                                   |
| Wholesale Trade                         | -                    | 255                       | 18                       | 84                           | 60   | 67                                  |
| Other                                   | 12                   | 689                       | 26                       | 109                          | 132  | 88                                  |
| <b>Total</b>                            | <b>67</b>            | <b>6,494</b>              | <b>1,523</b>             | <b>1,593</b>                 | <b>1,026</b>   | <b>963</b>                          |

| Industry Sector                         | September 2009       |                           |                          |                              |  |                                     |
|---|----------------------|---------------------------|--------------------------|------------------------------|--|-------------------------------------|
|   | Impaired derivatives | Impaired loans/facilities | Past due loans ≥ 90 days | Individual provision balance | Individual provision charge for the six months ended | Write-offs for the six months ended |
|   | \$M                  | \$M                       | \$M                      | \$M                          | \$M  | \$M                                 |
| Agriculture, forestry, fishing & mining | -                    | 458                       | 77                       | 55                           | 19   | 18                                  |
| Business Services                       | -                    | 215                       | 41                       | 114                          | 77   | 59                                  |
| Construction                            | -                    | 122                       | 43                       | 43                           | 31   | 29                                  |
| Entertainment Leisure & Tourism         | -                    | 57                        | 42                       | 27                           | 5  | 7                                   |
| Financial, Investment & Insurance       | 1                    | 958                       | 10                       | 261                          | 222  | 197                                 |
| Government & Official Institutions      | -                    | -                         | -                        | -                            | -  | -                                   |
| Manufacturing                           | 6                    | 627                       | 34                       | 230                          | 178  | 133                                 |
| Personal                                | -                    | 802                       | 950                      | 357                          | 459  | 371                                 |
| Property Services                       | 118                  | 1,580                     | 159                      | 194                          | 120  | 102                                 |
| Retail Trade                            | -                    | 114                       | 53                       | 53                           | 33   | 35                                  |
| Transport & Storage                     | -                    | 85                        | 31                       | 32                           | 25   | 6                                   |
| Wholesale Trade                         | -                    | 127                       | 139                      | 69                           | 32   | 11                                  |
| Other                                   | 2                    | 323                       | 18                       | 91                           | 100  | 138                                 |
| <b>Total</b>                            | <b>127</b>           | <b>5,468</b>              | <b>1,597</b>             | <b>1,526</b>                 | <b>1,301</b>   | <b>1,106</b>                        |

| Industry Sector                         | March 2009           |                           |                          |                              |  |                                     |
|---|----------------------|---------------------------|--------------------------|------------------------------|--|-------------------------------------|
|   | Impaired derivatives | Impaired loans/facilities | Past due loans ≥ 90 days | Individual provision balance | Individual provision charge for the six months ended | Write-offs for the six months ended |
|   | \$M                  | \$M                       | \$M                      | \$M                          | \$M  | \$M                                 |
| Agriculture, forestry, fishing & mining | -                    | 114                       | 55                       | 41                           | 23   | 33                                  |
| Business Services                       | -                    | 113                       | 43                       | 82                           | 41   | 7                                   |
| Construction                            | -                    | 114                       | 40                       | 45                           | 45   | 15                                  |
| Entertainment Leisure & Tourism         | -                    | 50                        | 28                       | 25                           | 15   | 8                                   |
| Financial, Investment & Insurance       | 8                    | 741                       | 133                      | 245                          | 322  | 228                                 |
| Government & Official Institutions      | -                    | -                         | -                        | -                            | -  | -                                   |
| Manufacturing                           | 1                    | 345                       | 35                       | 186                          | 123  | 6                                   |
| Personal                                | -                    | 477                       | 1,036                    | 247                          | 350  | 278                                 |
| Property Services                       | 244                  | 1,280                     | 81                       | 173                          | 317  | 161                                 |
| Retail Trade                            | -                    | 130                       | 43                       | 60                           | 45   | 14                                  |
| Transport & Storage                     | -                    | 38                        | 20                       | 15                           | 11   | 18                                  |
| Wholesale Trade                         | -                    | 128                       | 22                       | 60                           | 34   | 5                                   |
| Other                                   | 1                    | 374                       | 50                       | 162                          | 123  | 10                                  |
| <b>Total</b>                            | <b>254</b>           | <b>3,904</b>              | <b>1,586</b>             | <b>1,341</b>                 | <b>1,449</b>   | <b>783</b>                          |

<sup>22</sup> Past due loans ≥ 90 days includes \$1,370 million well secured loans (September 2009: \$1,462 million; March 2009: \$1,440 million).

<sup>23</sup> Impaired derivatives adjusted for credit valuation adjustment (CVA) of \$61 million, being a market assessment of the credit risk of the relevant counterparties (September 2009: \$64 million; March 2009: \$70 million).

<sup>24</sup> Impaired loans / facilities include restructured items of \$560 million for customer facilities in which the original terms have been modified to provide for concessions of interest, or principal, or other payments due, or for an extension in maturity for a non-commercial period for reasons related to the financial difficulties of a customer, and are not considered impaired. Includes both on and off balance sheet exposures (September 2009: \$673 million; March 2009: \$17 million).

Table 4(f) part (ii): Impaired asset, Past due loans, Provisions and Write-offs by Counterparty type

|  | Impaired Derivatives<br>\$M |            |            | Impaired Loans / Facilities<br>\$M |              |              | Past due loans ≥ 90 days<br>\$M |              |              | Individual provision balance<br>\$M |              |              | Individual provision charge<br>\$M |                         |                         | Write-offs<br>\$M       |                         |                         |
|--|-----------------------------|------------|------------|------------------------------------|--------------|--------------|---------------------------------|--------------|--------------|-------------------------------------|--------------|--------------|------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|  | Mar-10                      | Sep-09     | Mar-09     | Mar-10                             | Sep-09       | Mar-09       | Mar-10                          | Sep-09       | Mar-09       | Mar-10                              | Sep-09       | Mar-09       | Six months ended Mar-10            | Six months ended Sep-09 | Six months ended Mar-09 | Six months ended Mar-10 | Six months ended Sep-09 | Six months ended Mar-09 |
| <b>Portfolios subject to IRB approach</b>          |                             |            |            |                                    |              |              |                                 |              |              |                                     |              |              |                                    |                         |                         |                         |                         |                         |
| Corporate  | 67                          | 127        | 254        | 5,327                              | 4,499        | 3,238        | 324                             | 511          | 432          | 1,024                               | 1,018        | 987          | 610                                | 731                     | 1,035                   | 569                     | 671                     | 429                     |
| Sovereign  | -                           | -          | -          | -                                  | -            | -            | -                               | -            | -            | -                                   | -            | -            | -                                  | -                       | -                       | -                       | -                       | -                       |
| Bank   | -                           | -          | -          | 31                                 | 98           | 7            | -                               | -            | -            | 16                                  | 44           | 4            | (18)                               | 41                      | 4                       | 8                       | (3)                     | 30                      |
| Residential Mortgage                               | -                           | -          | -          | 480                                | 425          | 279          | 839                             | 805          | 879          | 178                                 | 169          | 86           | 92                                 | 114                     | 48                      | 48                      | 32                      | 14                      |
| Qualifying revolving retail                        | -                           | -          | -          | -                                  | -            | -            | 76                              | 70           | 77           | -                                   | 2            | 1            | 107                                | 120                     | 108                     | 128                     | 138                     | 124                     |
| Other retail                                       | -                           | -          | -          | 370                                | 316          | 294          | 205                             | 159          | 159          | 251                                 | 229          | 226          | 182                                | 238                     | 221                     | 185                     | 245                     | 170                     |
| <b>Total IRB approach</b>                          | <b>67</b>                   | <b>127</b> | <b>254</b> | <b>6,208</b>                       | <b>5,338</b> | <b>3,818</b> | <b>1,444</b>                    | <b>1,545</b> | <b>1,547</b> | <b>1,469</b>                        | <b>1,462</b> | <b>1,304</b> | <b>973</b>                         | <b>1,244</b>            | <b>1,416</b>            | <b>938</b>              | <b>1,083</b>            | <b>767</b>              |
| <b>Portfolios subject to Standardised approach</b> |                             |            |            |                                    |              |              |                                 |              |              |                                     |              |              |                                    |                         |                         |                         |                         |                         |
| Corporate  | -                           | -          | -          | 258                                | 110          | 81           | 69                              | 43           | 39           | 112                                 | 57           | 36           | 50                                 | 53                      | 33                      | 24                      | 22                      | 16                      |
| Sovereign  | -                           | -          | -          | -                                  | -            | -            | -                               | -            | -            | -                                   | -            | -            | -                                  | -                       | -                       | -                       | -                       | -                       |
| Bank   | -                           | -          | -          | -                                  | -            | -            | -                               | -            | -            | -                                   | -            | -            | -                                  | -                       | -                       | -                       | -                       | -                       |
| Residential Mortgage                               | -                           | -          | -          | 28                                 | 20           | 5            | 10                              | 9            | -            | 12                                  | 7            | 1            | 3                                  | 4                       | -                       | 1                       | 1                       | -                       |
| <b>Total Standardised approach</b>                 | <b>-</b>                    | <b>-</b>   | <b>-</b>   | <b>286</b>                         | <b>130</b>   | <b>86</b>    | <b>79</b>                       | <b>52</b>    | <b>39</b>    | <b>124</b>                          | <b>64</b>    | <b>37</b>    | <b>53</b>                          | <b>57</b>               | <b>33</b>               | <b>25</b>               | <b>23</b>               | <b>16</b>               |
| <b>Total</b>                                       | <b>67</b>                   | <b>127</b> | <b>254</b> | <b>6,494</b>                       | <b>5,468</b> | <b>3,904</b> | <b>1,523</b>                    | <b>1,597</b> | <b>1,586</b> | <b>1,593</b>                        | <b>1,526</b> | <b>1,341</b> | <b>1,026</b>                       | <b>1,301</b>            | <b>1,449</b>            | <b>963</b>              | <b>1,106</b>            | <b>783</b>              |

**Table 4(g): Impaired assets, Past due loans<sup>25</sup>, and Provisions by Geography<sup>26</sup>**

| Geographic Region | March 2010                  |                                  |                                 |                                     |                                     |  |
|-------------------|-----------------------------|----------------------------------|---------------------------------|-------------------------------------|-------------------------------------|--|
|                   | Impaired derivatives<br>\$M | Impaired loans/facilities<br>\$M | Past due loans ≥ 90 days<br>\$M | Individual provision balance<br>\$M | Collective provision balance<br>\$M |  |
| Australia         | 67                          | 4,441                            | 1,162                           | 1,009                               | 2,013                               |  |
| New Zealand       | -                           | 1,424                            | 286                             | 471                                 | 672                                 |  |
| Other             | -                           | 629                              | 75                              | 113                                 | 352                                 |  |
| <b>Total</b>      | <b>67</b>                   | <b>6,494</b>                     | <b>1,523</b>                    | <b>1,593</b>                        | <b>3,037</b>                        |  |

| Geographic Region | September 2009              |                                  |                                 |                                     |                                     |  |
|-------------------|-----------------------------|----------------------------------|---------------------------------|-------------------------------------|-------------------------------------|--|
|                   | Impaired derivatives<br>\$M | Impaired loans/facilities<br>\$M | Past due loans ≥ 90 days<br>\$M | Individual provision balance<br>\$M | Collective provision balance<br>\$M |  |
| Australia         | 127                         | 3,907                            | 1,068                           | 1,060                               | 2,001                               |  |
| New Zealand       | -                           | 1,001                            | 365                             | 391                                 | 660                                 |  |
| Other             | -                           | 560                              | 164                             | 75                                  | 339                                 |  |
| <b>Total</b>      | <b>127</b>                  | <b>5,468</b>                     | <b>1,597</b>                    | <b>1,526</b>                        | <b>3,000</b>                        |  |

| Geographic Region | March 2009                  |                                  |                                 |                                     |                                     |  |
|-------------------|-----------------------------|----------------------------------|---------------------------------|-------------------------------------|-------------------------------------|--|
|                   | Impaired derivatives<br>\$M | Impaired loans/facilities<br>\$M | Past due loans ≥ 90 days<br>\$M | Individual provision balance<br>\$M | Collective provision balance<br>\$M |  |
| Australia         | 254                         | 3,157                            | 968                             | 1,072                               | 1,931                               |  |
| New Zealand       | -                           | 530                              | 453                             | 224                                 | 506                                 |  |
| Other             | -                           | 217                              | 165                             | 45                                  | 305                                 |  |
| <b>Total</b>      | <b>254</b>                  | <b>3,904</b>                     | <b>1,586</b>                    | <b>1,341</b>                        | <b>2,742</b>                        |  |

**Table 4(h): Reconciliation of changes in Provisions**

| Collective Provision                              | Six months ended<br>31 March 2010 | Six months ended<br>30 September 2009 | Six months ended<br>31 March 2009 |
|---|-----------------------------------|---------------------------------------|-----------------------------------|
|   | \$M                               | \$M                                   | \$M                               |
| Balance at start of period                        | 3,000                             | 2,742                                 | 2,821                             |
| Charge to income statement                        | 36                                | 331                                   | (96)                              |
| Provisions acquired                               | 49                                | -                                     | -                                 |
| Adjustments for exchange rate fluctuations        | (48)                              | (73)                                  | 17                                |
| <b>Total Collective Provision</b>                 | <b>3,037</b>                      | <b>3,000</b>                          | <b>2,742</b>                      |
| <b>Individual Provisions</b>                      |                                   |                                       |                                   |
| Balance at start of period                        | 1,526                             | 1,341                                 | 675                               |
| Charge to income statement for loans and advances | 1,026                             | 1,301                                 | 1,449                             |
| Provisions acquired                               | 39                                | -                                     | -                                 |
| Adjustments for exchange rate fluctuations        | (32)                              | (16)                                  | (6)                               |
| Discount unwind                                   | (61)                              | (37)                                  | (36)                              |
| Bad debts written-off                             | (963)                             | (1,106)                               | (783)                             |
| Recoveries of amounts previously written off      | 58                                | 43                                    | 42                                |
| <b>Total Individual Provision</b>                 | <b>1,593</b>                      | <b>1,526</b>                          | <b>1,341</b>                      |
| <b>Total Provisions</b>                           | <b>4,630</b>                      | <b>4,526</b>                          | <b>4,083</b>                      |

**Specific Provision Balance and General Reserve for Credit Losses<sup>27</sup>**

|  | March 2010<br>\$M          |                                   |              | September 2009<br>\$M      |                                   |              |
|--|----------------------------|-----------------------------------|--------------|----------------------------|-----------------------------------|--------------|
|  | Specific Provision Balance | General Reserve for Credit Losses | Total        | Specific Provision Balance | General Reserve for Credit Losses | Total        |
| Collective Provision                         | 260                        | 2,777                             | 3,037        | 186                        | 2,814                             | 3,000        |
| Individual Provision                         | 1,593                      | -                                 | 1,593        | 1,526                      | -                                 | 1,526        |
| <b>Total Provision for Credit Impairment</b> |                            |                                   | <b>4,630</b> |                            |                                   | <b>4,526</b> |

<sup>25</sup> Past due loans ≥ 90 days includes \$1,370 million well secured loans (September 2009: \$1,462 million; March 2009: \$1,440 million).

<sup>26</sup> Other geography comprises ANZ's operations in Asia Pacific, Europe and America.

<sup>27</sup> There is a difference in the split between ANZ's Individual Provision and Collective Provision for accounting purposes and Specific Provision and General Reserve for Credit Losses (GRCL) for regulatory purposes, due to definitional differences. This difference does not impact total provisions, and essentially relates to the classification of collectively assessed provisions on defaulted accounts. The disclosures in this document are based on Individual Provision and Collective Provision, for ease of comparison with ANZ's other published results.



Table 4(i): Regulatory credit exposures by measurement approach

|   | March 2010<br>\$M | September 2009<br>\$M | March 2009<br>\$M |
|---|-------------------|-----------------------|-------------------|
| <b>Advanced IRB</b>                                       |                   |                       |                   |
| Corporate   | 155,116           | 162,875               | 192,464           |
| Sovereign   | 34,786            | 28,618                | 21,553            |
| Bank  | 27,952            | 29,444                | 48,847            |
| Residential Mortgage                                      | 208,508           | 201,581               | 195,432           |
| Qualifying Revolving Retail                               | 20,396            | 19,820                | 23,604            |
| Other Retail  | 28,250            | 28,651                | 27,073            |
| <b>Total Advanced IRB</b>                                 | <b>475,008</b>    | <b>470,989</b>        | <b>508,973</b>    |
| <b>Specialised Lending (subject to slotting criteria)</b> | <b>26,862</b>     | <b>25,192</b>         | <b>25,409</b>     |
| <b>Standardised</b>                                       |                   |                       |                   |
| Corporate   | 16,892            | 13,531                | 15,594            |
| Sovereign   | -                 | -                     | -                 |
| Bank  | 3                 | 15                    | 29                |
| Residential Mortgage                                      | 1,135             | 1,150                 | 1,325             |
| <b>Total Standardised</b>                                 | <b>18,030</b>     | <b>14,696</b>         | <b>16,948</b>     |
| <b>Total Exposure</b>                                     | <b>519,900</b>    | <b>510,877</b>        | <b>551,330</b>    |

**Table 5 Credit risk – Disclosures for portfolios subject to the Standardised Approach and supervisory risk weighting in the IRB approach**

**Table 5(b): Regulatory credit exposure by risk bucket <sup>28</sup>**

| Risk weight  | March<br>2010<br>\$M | September<br>2009<br>\$M | March<br>2009<br>\$M |
|--|----------------------|--------------------------|----------------------|
| <b>Standardised approach exposures</b>                               |                      |                          |                      |
| 0%   | -                    | -                        | -                    |
| 20%  | 3                    | 3                        | 3                    |
| 35%  | 1,125                | 1,130                    | 1,313                |
| 50%  | 10                   | 9                        | 22                   |
| 75%  | -                    | 1                        | -                    |
| 100%   | 16,892               | 13,553                   | 15,609               |
| 150%   | -                    | -                        | 1                    |
| >150%  | -                    | -                        | -                    |
| Capital deductions   | -                    | -                        | -                    |
| <b>Total</b>   | <b>18,030</b>        | <b>14,696</b>            | <b>16,948</b>        |
| <b>Other assets</b>  |                      |                          |                      |
| 0%   | -                    | -                        | -                    |
| 20%  | 1,746                | 1,553                    | 1,407                |
| 35%  | -                    | -                        | -                    |
| 50%  | -                    | -                        | -                    |
| 75%  | -                    | -                        | -                    |
| 100%   | 3,028                | 2,863                    | 2,902                |
| 150%   | -                    | -                        | -                    |
| >150%  | -                    | -                        | -                    |
| Capital deductions   | -                    | -                        | -                    |
| <b>Total</b>   | <b>4,774</b>         | <b>4,416</b>             | <b>4,309</b>         |
| <b>Specialised Lending exposures subject to supervisory slotting</b> |                      |                          |                      |
| 0%   | 1,817                | 1,298                    | 852                  |
| 70%  | 6,531                | 6,560                    | 7,136                |
| 90%  | 11,296               | 9,770                    | 9,613                |
| 115%   | 5,791                | 5,943                    | 5,782                |
| 250%   | 1,427                | 1,621                    | 2,026                |
| <b>Total</b>   | <b>26,862</b>        | <b>25,192</b>            | <b>25,409</b>        |
| <b>Equity exposures</b>  |                      |                          |                      |
| Risk weight  |                      |                          |                      |
| 300%   | -                    | 1                        | 64                   |
| 400%   | 410                  | 478                      | 379                  |
| <b>Total</b>   | <b>410</b>           | <b>479</b>               | <b>443</b>           |

<sup>28</sup> Standardised exposures to all private sector counterparties (other than Banks and Residential Mortgages) have been classified in the Corporate category as they do not meet the requirements for other AIRB asset classes. The main types of the exposures are Business Lending and Other Personal Lending.

## Table 6 Credit risk – Disclosure for portfolios subject to Internal Rating Based (IRB) approaches

Table 6(d): Non Retail regulatory credit exposure subject to Internal Ratings Based (IRB) approach<sup>29 30 31</sup>

|   | March 2010         |                    |                     |                    |                    |              |                | Total<br>\$M   |
|---|--------------------|--------------------|---------------------|--------------------|--------------------|--------------|----------------|----------------|
|   | AAA<br>< A+<br>\$M | A+<br>< BBB<br>\$M | BBB<br>< BB+<br>\$M | BB+<br>< B+<br>\$M | B+<br>< CCC<br>\$M | CCC<br>\$M   | Default<br>\$M |                |
| <b>Regulatory credit exposure</b>                             |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 6,403              | 28,468             | 45,854              | 61,453             | 6,095              | 2,602        | 4,241          | 155,116        |
| Sovereign   | 30,821             | 1,919              | 145                 | 1,589              | 310                | -            | 2              | 34,786         |
| Bank  | 24,928             | 1,557              | 865                 | 472                | 12                 | 13           | 105            | 27,952         |
| <b>Total</b>  | <b>62,152</b>      | <b>31,944</b>      | <b>46,864</b>       | <b>63,514</b>      | <b>6,417</b>       | <b>2,615</b> | <b>4,348</b>   | <b>217,854</b> |
| <b>% of Total</b>   | <b>28.5%</b>       | <b>14.7%</b>       | <b>21.5%</b>        | <b>29.2%</b>       | <b>2.9%</b>        | <b>1.2%</b>  | <b>2.0%</b>    | <b>100.0%</b>  |
| <b>Undrawn commitments (included in above)</b>                |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 1,697              | 12,834             | 15,717              | 11,330             | 572                | 186          | 270            | 42,606         |
| Sovereign   | 977                | 91                 | 2                   | 13                 | 2                  | -            | -              | 1,085          |
| Bank  | 223                | 10                 | 6                   | 41                 | -                  | -            | -              | 280            |
| <b>Total</b>  | <b>2,897</b>       | <b>12,935</b>      | <b>15,725</b>       | <b>11,384</b>      | <b>574</b>         | <b>186</b>   | <b>270</b>     | <b>43,971</b>  |
| <b>Average Exposure At Default (EAD)</b>                      |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 0.712              | 1.077              | 0.354               | 0.256              | 0.424              | 0.223        | 0.655          |                |
| Sovereign   | 14.608             | 6.280              | 5.625               | 7.736              | 20.796             | 0.000        | 0.162          |                |
| Bank  | 0.947              | 0.923              | 0.696               | 0.410              | 0.219              | 0.362        | 7.012          |                |
| <b>Exposure-weighted average Loss Given Default (LGD) (%)</b> |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 59.9%              | 58.9%              | 45.3%               | 38.2%              | 40.0%              | 39.3%        | 41.8%          |                |
| Sovereign   | 2.5%               | 4.9%               | 58.7%               | 55.3%              | 41.7%              | 85.0%        | 59.0%          |                |
| Bank  | 62.7%              | 63.2%              | 65.3%               | 67.0%              | 62.7%              | 74.7%        | 63.0%          |                |
| <b>Exposure-weighted average risk weight (%)</b>              |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 16.9%              | 33.5%              | 49.1%               | 78.3%              | 128.7%             | 180.9%       | 167.3%         |                |
| Sovereign   | 0.5%               | 2.2%               | 68.9%               | 112.1%             | 124.8%             | 397.4%       | 781.7%         |                |
| Bank  | 13.7%              | 22.3%              | 64.2%               | 117.7%             | 208.0%             | 349.0%       | 157.5%         |                |

|   | September 2009     |                    |                     |                    |                    |              |                | Total<br>\$M   |
|---|--------------------|--------------------|---------------------|--------------------|--------------------|--------------|----------------|----------------|
|   | AAA<br>< A+<br>\$M | A+<br>< BBB<br>\$M | BBB<br>< BB+<br>\$M | BB+<br>< B+<br>\$M | B+<br>< CCC<br>\$M | CCC<br>\$M   | Default<br>\$M |                |
| <b>Regulatory credit exposure</b>                             |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 6,543              | 28,634             | 48,005              | 65,423             | 6,622              | 3,720        | 3,928          | 162,875        |
| Sovereign   | 25,610             | 1,691              | 94                  | 1,218              | 1                  | 1            | 3              | 28,618         |
| Bank  | 26,441             | 1,290              | 1,026               | 507                | 15                 | 26           | 139            | 29,444         |
| <b>Total</b>  | <b>58,594</b>      | <b>31,615</b>      | <b>49,125</b>       | <b>67,148</b>      | <b>6,638</b>       | <b>3,747</b> | <b>4,070</b>   | <b>220,937</b> |
| <b>% of Total</b>   | <b>26.5%</b>       | <b>14.3%</b>       | <b>22.2%</b>        | <b>30.4%</b>       | <b>3.0%</b>        | <b>1.7%</b>  | <b>1.8%</b>    | <b>100.0%</b>  |
| <b>Undrawn commitments (included in above)</b>                |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 1,769              | 12,735             | 15,382              | 12,580             | 611                | 546          | 201            | 43,824         |
| Sovereign   | 437                | 63                 | 1                   | 20                 | -                  | -            | -              | 521            |
| Bank  | 256                | 6                  | 8                   | 5                  | -                  | -            | -              | 275            |
| <b>Total</b>  | <b>2,462</b>       | <b>12,804</b>      | <b>15,391</b>       | <b>12,605</b>      | <b>611</b>         | <b>546</b>   | <b>201</b>     | <b>44,620</b>  |
| <b>Average Exposure At Default (EAD)</b>                      |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 0.790              | 1.467              | 0.577               | 0.336              | 0.514              | 0.329        | 0.651          |                |
| Sovereign   | 38.223             | 13.421             | 8.502               | 10.884             | 0.072              | 0.344        | 0.179          |                |
| Bank  | 9.955              | 1.101              | 1.362               | 0.509              | 0.374              | 13.889       | 2.278          |                |
| <b>Exposure-weighted average Loss Given Default (LGD) (%)</b> |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 59.6%              | 55.6%              | 47.8%               | 38.5%              | 43.6%              | 43.5%        | 47.0%          |                |
| Sovereign   | 2.5%               | 4.8%               | 58.5%               | 56.7%              | 39.0%              | 2.0%         | 59.0%          |                |
| Bank  | 62.0%              | 64.1%              | 60.7%               | 66.0%              | 58.8%              | 64.3%        | 42.0%          |                |
| <b>Exposure-weighted average risk weight (%)</b>              |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 17.9%              | 34.0%              | 55.0%               | 78.9%              | 142.7%             | 203.6%       | 259.0%         |                |
| Sovereign   | 0.4%               | 1.9%               | 68.2%               | 98.4%              | 154.1%             | 11.5%        | 0.0%           |                |
| Bank  | 13.4%              | 19.1%              | 57.8%               | 124.9%             | 195.9%             | 311.1%       | 340.9%         |                |

<sup>29</sup> In accordance with APS 330, regulatory credit exposures in Table 6(d) include Advanced IRB; however do not include Standardised, Securitisation, Equities or Other Assets exposures. Specialised Lending is also excluded from Table 6(d) as it follows the Supervisory Slotting treatment, and a breakdown of risk weightings is provided in Table 5(b).

<sup>30</sup> Average Exposure at Default (EAD) is calculated as total EAD divided by the total number of credit risk generating exposures.

<sup>31</sup> Exposure-weighted average risk weight (%) is the RWA divided by the EAD

**Table 6(d): Non Retail regulatory credit exposure subject to Internal Ratings Based (IRB) approach (continued)**

|   | March 2009         |                    |                     |                    |                    |              |                | Total<br>\$M   |
|---|--------------------|--------------------|---------------------|--------------------|--------------------|--------------|----------------|----------------|
|   | AAA<br>< A+<br>\$M | A+<br>< BBB<br>\$M | BBB<br>< BB+<br>\$M | BB+<br>< B+<br>\$M | B+<br>< CCC<br>\$M | CCC<br>\$M   | Default<br>\$M |                |
| <b>Regulatory credit exposure</b>                             |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 9,773              | 37,424             | 56,437              | 74,769             | 7,186              | 3,560        | 3,315          | <b>192,464</b> |
| Sovereign   | 18,895             | 1,278              | 28                  | 1,291              | 9                  | 49           | 3              | <b>21,553</b>  |
| Bank  | 42,172             | 2,190              | 3,644               | 673                | 25                 | 74           | 69             | <b>48,847</b>  |
| <b>Total</b>  | <b>70,840</b>      | <b>40,892</b>      | <b>60,109</b>       | <b>76,733</b>      | <b>7,220</b>       | <b>3,683</b> | <b>3,387</b>   | <b>262,864</b> |
| <b>% of Total</b>   | <b>26.9%</b>       | <b>15.6%</b>       | <b>22.9%</b>        | <b>29.2%</b>       | <b>2.7%</b>        | <b>1.4%</b>  | <b>1.3%</b>    | <b>100.0%</b>  |
| <b>Undrawn commitments (included in above)</b>                |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 3,395              | 14,508             | 16,690              | 16,029             | 789                | 537          | 338            | <b>52,286</b>  |
| Sovereign   | 1,088              | 101                | -                   | 95                 | 1                  | 1            | -              | <b>1,286</b>   |
| Bank  | 1,943              | 85                 | 165                 | 20                 | -                  | 2            | 32             | <b>2,247</b>   |
| <b>Total</b>  | <b>6,426</b>       | <b>14,694</b>      | <b>16,855</b>       | <b>16,144</b>      | <b>790</b>         | <b>540</b>   | <b>370</b>     | <b>55,819</b>  |
| <b>Average Exposure At Default (EAD)</b>                      |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 0.887              | 1.692              | 0.674               | 0.364              | 0.557              | 0.305        | 0.909          |                |
| Sovereign   | 45.530             | 9.909              | 1.500               | 8.842              | 1.311              | 48.502       | 0.257          |                |
| Bank  | 17.276             | 1.639              | 1.610               | 0.588              | 0.450              | 1.943        | 11.540         |                |
| <b>Exposure-weighted average Loss Given Default (LGD) (%)</b> |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 60.6%              | 57.1%              | 48.6%               | 39.8%              | 46.7%              | 48.3%        | 45.7%          |                |
| Sovereign   | 2.7%               | 4.8%               | 5.0%                | 58.3%              | 5.1%               | 2.0%         | 59.0%          |                |
| Bank  | 62.7%              | 63.4%              | 64.9%               | 58.5%              | 68.1%              | 65.7%        | 63.5%          |                |
| <b>Exposure-weighted average risk weight (%)</b>              |                    |                    |                     |                    |                    |              |                |                |
| Corporate   | 21.1%              | 34.8%              | 57.9%               | 82.7%              | 167.0%             | 229.1%       | 204.2%         |                |
| Sovereign   | 0.5%               | 1.7%               | 8.4%                | 98.1%              | 19.9%              | 11.0%        | 0.0%           |                |
| Bank  | 16.0%              | 25.6%              | 53.6%               | 108.2%             | 221.5%             | 320.3%       | 162.0%         |                |

**Table 6(d): Retail regulatory credit exposure subject to Internal Ratings Based (IRB) approach by risk grade<sup>32</sup>**

|  | March 2010              |                         |                         |                         |                          |                             |                | Total<br>\$M   |
|--|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|-----------------------------|----------------|----------------|
|  | 0.00% <<br>0.11%<br>\$M | 0.11% <<br>0.30%<br>\$M | 0.30% <<br>0.51%<br>\$M | 0.51% <<br>3.49%<br>\$M | 3.49% <<br>10.09%<br>\$M | 10.09% <<br>100.00 %<br>\$M | Default<br>\$M |                |
| <b>Regulatory Credit Exposure</b>                |                         |                         |                         |                         |                          |                             |                |                |
| Residential Mortgage                             | 2,990                   | 124,525                 | 32,335                  | 37,732                  | 5,783                    | 3,649                       | 1,494          | <b>208,508</b> |
| Qualifying Revolving Retail                      | 10,390                  | 274                     | 1,824                   | 4,688                   | 2,044                    | 1,019                       | 157            | <b>20,396</b>  |
| Other Retail                                     | 30                      | 3,440                   | 1,772                   | 16,577                  | 4,932                    | 876                         | 623            | <b>28,250</b>  |
| <b>Total</b>                                     | <b>13,410</b>           | <b>128,239</b>          | <b>35,931</b>           | <b>58,997</b>           | <b>12,759</b>            | <b>5,544</b>                | <b>2,274</b>   | <b>257,154</b> |
| <b>% of Total</b>                                | <b>5.2%</b>             | <b>49.9%</b>            | <b>14.0%</b>            | <b>22.9%</b>            | <b>5.0%</b>              | <b>2.2%</b>                 | <b>0.9%</b>    | <b>100.0%</b>  |
| <b>Undrawn commitments (included in above)</b>   |                         |                         |                         |                         |                          |                             |                |                |
| Residential Mortgage                             | 381                     | 14,107                  | 2,816                   | 2,482                   | 235                      | 91                          | 10             | <b>20,122</b>  |
| Qualifying Revolving Retail                      | 8,068                   | 274                     | 1,194                   | 2,151                   | 628                      | 128                         | 25             | <b>12,468</b>  |
| Other Retail                                     | 26                      | 2,283                   | 1,174                   | 2,121                   | 262                      | 55                          | 7              | <b>5,928</b>   |
| <b>Total</b>                                     | <b>8,475</b>            | <b>16,664</b>           | <b>5,184</b>            | <b>6,754</b>            | <b>1,125</b>             | <b>274</b>                  | <b>42</b>      | <b>38,518</b>  |
| <b>Average Exposure At Default (EAD)</b>         |                         |                         |                         |                         |                          |                             |                |                |
| Residential Mortgage                             | 0.037                   | 0.202                   | 0.220                   | 0.177                   | 0.172                    | 0.172                       | 0.258          |                |
| Qualifying Revolving Retail                      | 0.011                   | 0.006                   | 0.010                   | 0.008                   | 0.008                    | 0.007                       | 0.008          |                |
| Other Retail                                     | 0.001                   | 0.011                   | 0.007                   | 0.015                   | 0.010                    | 0.007                       | 0.028          |                |
| <b>Exposure-weighted average LGD (%)</b>         |                         |                         |                         |                         |                          |                             |                |                |
| Residential Mortgage                             | 20.8%                   | 20.0%                   | 21.8%                   | 20.6%                   | 20.3%                    | 20.5%                       | 21.6%          |                |
| Qualifying Revolving Retail                      | 73.2%                   | 73.2%                   | 73.2%                   | 73.2%                   | 73.2%                    | 73.2%                       | 73.2%          |                |
| Other Retail                                     | 71.2%                   | 61.4%                   | 60.3%                   | 44.4%                   | 48.6%                    | 65.1%                       | 58.5%          |                |
| <b>Exposure-weighted average risk weight (%)</b> |                         |                         |                         |                         |                          |                             |                |                |
| Residential Mortgage                             | 5.1%                    | 6.8%                    | 16.1%                   | 30.3%                   | 76.5%                    | 113.5%                      | 237.9%         |                |
| Qualifying Revolving Retail                      | 4.7%                    | 11.0%                   | 13.6%                   | 38.1%                   | 106.0%                   | 205.2%                      | 271.7%         |                |
| Other Retail                                     | 18.1%                   | 29.0%                   | 41.7%                   | 58.7%                   | 76.5%                    | 158.6%                      | 209.7%         |                |

<sup>32</sup> Average EAD is calculated as total EAD divided by the total number of credit risk generating exposures.



Table 6(e): Actual Losses by portfolio type<sup>33</sup>

| Basel Asset Class           | Six months ended<br>March 2010 |            |
|-----------------------------|--------------------------------|------------|
|                             | Individual provision<br>charge | Write-offs |
|                             | \$M                            | \$M        |
| Corporate                   | 610                            | 569        |
| Sovereign                   | -                              | -          |
| Bank                        | (18)                           | 8          |
| Residential Mortgage        | 92                             | 48         |
| Qualifying revolving retail | 107                            | 128        |
| Other retail                | 182                            | 185        |
| <b>Total Advanced IRB</b>   | <b>973</b>                     | <b>938</b> |
| Standardised                | 53                             | 25         |
| <b>Total</b>                | <b>1,026</b>                   | <b>963</b> |

| Basel Asset Class           | Six months ended<br>September 2009 |              |
|-----------------------------|------------------------------------|--------------|
|                             | Individual provision<br>charge     | Write-offs   |
|                             | \$M                                | \$M          |
| Corporate                   | 731                                | 671          |
| Sovereign                   | -                                  | -            |
| Bank                        | 41                                 | (3)          |
| Residential Mortgage        | 114                                | 32           |
| Qualifying revolving retail | 120                                | 138          |
| Other retail                | 238                                | 245          |
| <b>Total Advanced IRB</b>   | <b>1,244</b>                       | <b>1,083</b> |
| Standardised                | 57                                 | 23           |
| <b>Total</b>                | <b>1,301</b>                       | <b>1,106</b> |

| Basel Asset Class           | Six months ended<br>March 2009 |            |
|-----------------------------|--------------------------------|------------|
|                             | Individual provision<br>charge | Write-offs |
|                             | \$M                            | \$M        |
| Corporate                   | 1,035                          | 429        |
| Sovereign                   | -                              | -          |
| Bank                        | 4                              | 30         |
| Residential Mortgage        | 48                             | 14         |
| Qualifying Revolving Retail | 108                            | 124        |
| Other Retail                | 221                            | 170        |
| <b>Total Advanced IRB</b>   | <b>1,416</b>                   | <b>767</b> |
| Standardised                | 33                             | 16         |
| <b>Total</b>                | <b>1,449</b>                   | <b>783</b> |

Write-offs decreased to \$963 million in March 2010 compared to \$1,106 million for the half year ending September 2009. Write-offs were driven by the IRB Corporate class of assets within the Institutional business, and by unsecured portfolios, Commercial Property and Finance and Insurance in Australia.

<sup>33</sup> Charges for Individual Provision relate to loans and advances, and do not include impairment on available-for-sale of \$20 million in March 2010 (September 2009: Nil; March 2009: \$20 million).

**Table 6(f): Analysis of actual versus Expected Losses by portfolio type (Advanced AIRB) <sup>34</sup>**

|                             | 31 March 2010<br>Actual losses for 12 months ending March 2010 |                                       | 31 March 2009<br>One year Expected Loss (EL) estimates |                                  |
|-----------------------------|--|---------------------------------------|--|----------------------------------|
|                             | Write-offs<br>\$M  | Individual provision<br>charge<br>\$M | Internal model<br>EL estimate<br>\$M                   | Regulatory<br>EL estimate<br>\$M |
| Corporate                   | 1,240  | 1,341                                 | 731  | 2,691                            |
| Sovereign                   | -  | -                                     | 7  | 7                                |
| Bank                        | 5  | 23                                    | 25   | 30                               |
| Residential Mortgage        | 80   | 206                                   | 59   | 469                              |
| Qualifying Revolving Retail | 266  | 227                                   | 352  | 369                              |
| Other Retail                | 430  | 420                                   | 354  | 614                              |
| <b>Total Advanced IRB</b>   | <b>2,021</b>   | <b>2,217</b>                          | <b>1,528</b>   | <b>4,180</b>                     |

Regulatory EL and Internal EL shown above represent estimated credit loss from defaults over a one year period and are computed as the product of PD, LGD and EAD as at 31 March 2009. The actual loss measures are Charges for Individual Provision and Write-offs for the 12 month period as recorded in ANZ's financial statements for September 2009 and March 2010. While these metrics provide some insight into the predictive power of ANZ's estimations, any comparison has limitations due to definitional differences - eg:

- Both Regulatory and Internal EL are a measure of expected credit losses at a certain balance sheet date, while the Charges for Individual Provisions and Write-Offs are recorded for a fluctuating credit portfolio over the course of a financial year. In addition Write Offs may relate to prior period defaults.
- The parameters PD, LGD and EAD underlying the Regulatory EL calculation represent through the cycle estimates based on APRA methodologies which include the use of the LGD floor for Mortgages, slotting approach for project finance, object finance and non diversified real estate. Regulatory EL also includes the Individual Provision balance on defaulted exposures.
- Internal EL is calculated on non-impaired exposures only and uses long run LGD's rather than downturn LGD (which is used for Regulatory EL).
- Charges for Individual Provisions represent an accounting estimate of likely losses on defaulted exposures, whereas Write-offs are taken when defaulted exposures are assessed as partially or fully uncollectable after the proceeds from any realisation of collateral have been taken into account. There is typically a time lag between Charges for Individual Provisions and Write-offs.

Charges for Individual Provision exceeded write-offs for 12 months to March 2010 because many of the defaults that emerged during the year are still in the workout period where recovery options are being identified and pursued.

<sup>34</sup> Table 6(f) relates only to Advanced IRB and not Standardised, Equities, Securitisation or Other Assets.

**Table 7 Credit risk – Mitigation disclosures****Table 7(b): Credit risk mitigation - collateral<sup>35 36</sup>**

| <b>March 2010</b>    |                       |   |                                     |             |
|----------------------|-----------------------|---|-------------------------------------|-------------|
|                      | Total Exposure<br>\$M | Eligible Financial<br>Collateral<br>\$M | Other Eligible<br>Collateral<br>\$M | % Coverage  |
| <b>Standardised</b>  |                       |   |                                     |             |
| Corporate            | 17,392                | 500                                     | -                                   | 2.9%        |
| Sovereign            | -                     | -                                       | -                                   | 0.0%        |
| Bank                 | 3                     | -                                       | -                                   | 0.0%        |
| Residential Mortgage | 1,135                 | -                                       | -                                   | 0.0%        |
| Other Retail         | -                     | -                                       | -                                   | 0.0%        |
| <b>Total</b>         | <b>18,530</b>         | <b>500</b>                              | <b>-</b>                            | <b>2.7%</b> |

| <b>September 2009</b> |                       |   |                                     |             |
|-----------------------|-----------------------|---|-------------------------------------|-------------|
|                       | Total Exposure<br>\$M | Eligible Financial<br>Collateral<br>\$M | Other Eligible<br>Collateral<br>\$M | % Coverage  |
| <b>Standardised</b>   |                       |   |                                     |             |
| Corporate             | 13,881                | 350                                     | -                                   | 2.5%        |
| Sovereign             | -                     | -                                       | -                                   | 0.0%        |
| Bank                  | 15                    | -                                       | -                                   | 0.0%        |
| Residential Mortgage  | 1,169                 | 19                                      | -                                   | 1.6%        |
| Other Retail          | -                     | -                                       | -                                   | 0.0%        |
| <b>Total</b>          | <b>15,065</b>         | <b>369</b>                              | <b>-</b>                            | <b>2.4%</b> |

| <b>March 2009</b>    |                       |   |                                     |             |
|----------------------|-----------------------|---|-------------------------------------|-------------|
|                      | Total Exposure<br>\$M | Eligible Financial<br>Collateral<br>\$M | Other Eligible<br>Collateral<br>\$M | % Coverage  |
| <b>Standardised</b>  |                       |   |                                     |             |
| Corporate            | 16,072                | 478                                     | -                                   | 3.0%        |
| Sovereign            | -                     | -                                       | -                                   | 0.0%        |
| Bank                 | 29                    | -                                       | -                                   | 0.0%        |
| Residential Mortgage | 1,347                 | 22                                      | -                                   | 1.6%        |
| Other Retail         | -                     | -                                       | -                                   | 0.0%        |
| <b>Total</b>         | <b>17,448</b>         | <b>500</b>                              | <b>-</b>                            | <b>2.9%</b> |

<sup>35</sup> In order to show the cover provided by the disclosed mitigants, the exposure amount is prior to the application of the eligible risk mitigation. Excluding mitigants, the standardised exposure amount is \$18,030 million as of March 2010 (September 2009: \$14,696 million; March 2009: \$16,948 million).

<sup>36</sup> Eligible Collateral includes cash collateral (cash, certificates deposits and bank bills), gold bullion and highly rated debt securities.



Table 7(c): Credit risk mitigation – guarantees and credit derivatives<sup>37 38</sup>

| March 2010                  |                       |   |   |             |
|-----------------------------|-----------------------|---|---|-------------|
|                             | Total Exposure<br>\$M | Exposures Covered<br>by Guarantees<br>\$M | Exposures Covered by<br>Credit Derivatives<br>\$M | % Coverage  |
| <b>Advanced IRB</b>         |                       |   |   |             |
| Corporate                   | 185,540               | 13,500                                    | 378   | 7.5%        |
| Sovereign                   | 26,937                | 30  | -   | 0.1%        |
| Bank                        | 32,617                | 4,970                                     | -   | 15.2%       |
| Residential Mortgage        | 208,508               | -   | -   | -           |
| Qualifying Revolving Retail | 20,396                | -   | -   | -           |
| Other Retail                | 28,250                | -   | -   | -           |
| <b>Total</b>                | <b>502,248</b>        | <b>18,500</b>                             | <b>378</b>  | <b>3.8%</b> |
| <b>Standardised</b>         |                       |   |   |             |
| Corporate                   | 16,892                | -   | -   | -           |
| Sovereign                   | -                     | -   | -   | -           |
| Bank                        | 3                     | -   | -   | -           |
| Residential Mortgage        | 1,135                 | -   | -   | -           |
| Other Retail                | -                     | -   | -   | -           |
| <b>Total</b>                | <b>18,030</b>         | <b>-</b>                                  | <b>-</b>  | <b>-</b>    |
| September 2009              |                       |   |   |             |
|                             | Total Exposure<br>\$M | Exposures Covered<br>by Guarantees<br>\$M | Exposures Covered by<br>Credit Derivatives<br>\$M | % Coverage  |
| <b>Advanced IRB</b>         |                       |   |   |             |
| Corporate                   | 190,898               | 10,809                                    | 779   | 6.1%        |
| Sovereign                   | 23,052                | 24  | -   | 0.1%        |
| Bank                        | 32,959                | 3,933                                     | -   | 11.9%       |
| Residential Mortgage        | 201,581               | -   | -   | -           |
| Qualifying Revolving Retail | 19,820                | -   | -   | -           |
| Other Retail                | 28,651                | -   | -   | -           |
| <b>Total</b>                | <b>496,960</b>        | <b>14,766</b>                             | <b>779</b>  | <b>3.1%</b> |
| <b>Standardised</b>         |                       |   |   |             |
| Corporate                   | 13,531                | -   | -   | -           |
| Sovereign                   | -                     | -   | -   | -           |
| Bank                        | 15                    | -   | -   | -           |
| Residential Mortgage        | 1,150                 | -   | -   | -           |
| Other Retail                | -                     | -   | -   | -           |
| <b>Total</b>                | <b>14,696</b>         | <b>-</b>                                  | <b>-</b>  | <b>-</b>    |
| March 2009                  |                       |   |   |             |
|                             | Total Exposure<br>\$M | Exposures Covered<br>by Guarantees<br>\$M | Exposures Covered by<br>Credit Derivatives<br>\$M | % Coverage  |
| <b>Advanced IRB</b>         |                       |   |   |             |
| Corporate                   | 221,174               | 12,053                                    | 1,023   | 5.9%        |
| Sovereign                   | 18,121                | 35  | -   | 0.2%        |
| Bank                        | 50,001                | 1,898                                     | -   | 3.8%        |
| Residential Mortgage        | 195,432               | -   | -   | -           |
| Qualifying Revolving Retail | 23,604                | -   | -   | -           |
| Other Retail                | 27,073                | -   | -   | -           |
| <b>Total</b>                | <b>535,405</b>        | <b>13,986</b>                             | <b>1,023</b>                                      | <b>2.8%</b> |
| <b>Standardised</b>         |                       |   |   |             |
| Corporate                   | 15,594                | -   | -   | -           |
| Sovereign                   | -                     | -   | -   | -           |
| Bank                        | 29                    | -   | -   | -           |
| Residential Mortgage        | 1,325                 | -   | -   | -           |
| Other Retail                | -                     | -   | -   | -           |
| <b>Total</b>                | <b>16,948</b>         | <b>-</b>                                  | <b>-</b>  | <b>-</b>    |

<sup>37</sup> Guarantee coverage for Corporate exposures can originate from Corporate, Sovereign or Bank counterparties. Table 7(c) shows the original exposure amount by asset class prior to the impact of the guarantee. For example, a Corporate exposure guaranteed by a Bank is shown above as a Corporate, however it will appear in other tables in this Pillar 3 disclosure as a Bank exposure i.e. post the effect of the guarantee.

<sup>38</sup> The total exposure amount in Table 7(c) has been grossed up for the mitigant value of Credit Derivatives.

**Table 9 Securitisation disclosures****Table 9(d): Traditional and synthetic securitisation exposures<sup>39 40</sup>**

| <b>March 2010</b>                     |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| <b>Traditional securitisations</b>    |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | 242            | -                      | -              | 1,626                      |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | 870                        |
| Commercial loans                      | -              | -                      | -              | 161                        |
| Other                                 | -              | -                      | -              | 3,626                      |
| <b>Total</b>                          | <b>242</b>     | <b>-</b>               | <b>-</b>       | <b>6,283</b>               |

| <b>March 2010</b>                     |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| <b>Synthetic securitisations</b>      |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | -              | -                      | -              | -                          |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | -                          |
| Commercial loans                      | -              | -                      | -              | -                          |
| Other                                 | -              | -                      | -              | 246                        |
| <b>Total</b>                          | <b>-</b>       | <b>-</b>               | <b>-</b>       | <b>246</b>                 |

| <b>March 2010</b>   |                |                        |                |                            |
|---|----------------|------------------------|----------------|----------------------------|
| <b>Aggregate of traditional and synthetic securitisations</b> |                |                        |                | Regulatory credit exposure |
| Underlying asset  | ANZ originated | Third party originated | Other Services | Facilities provided        |
|   | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage  | 242            | -                      | -              | 1,626                      |
| Credit cards and other personal loans                         | -              | -                      | -              | -                          |
| Auto and equipment finance                                    | -              | -                      | -              | 870                        |
| Commercial loans  | -              | -                      | -              | 161                        |
| Other   | -              | -                      | -              | 3,872                      |
| <b>Total</b>  | <b>242</b>     | <b>-</b>               | <b>-</b>       | <b>6,529</b>               |

<sup>39</sup> For the ANZ originated and Third party originated columns the value shown is the current outstanding value of the assets originated. For Facilities provided the value shown is the EAD of facilities extended to securitisation undertaken by third parties where ANZ does not act as an originator.

<sup>40</sup> Total regulatory credit exposure in Table 9(d) varies from that presented in remaining tables by \$45 million. This amount is included in total asset value of ANZ originated securitisations, however is excluded from facilities provided in Table 9(d) to avoid double counting.

Table 9(d): Traditional and synthetic securitisation exposures (continued)

| September 2009                        |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| Traditional securitisations           |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | 284            | -                      | -              | 1,782                      |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | 1,057                      |
| Commercial loans                      | -              | -                      | -              | 181                        |
| Other                                 | -              | -                      | -              | 4,410                      |
| <b>Total</b>                          | <b>284</b>     | <b>-</b>               | <b>-</b>       | <b>7,430</b>               |

| September 2009                        |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| Synthetic securitisations             |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | -              | -                      | -              | -                          |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | -                          |
| Commercial loans                      | -              | -                      | -              | -                          |
| Other                                 | -              | -                      | -              | 1,065                      |
| <b>Total</b>                          | <b>-</b>       | <b>-</b>               | <b>-</b>       | <b>1,065</b>               |

| September 2009   |                |                        |                |                            |
|--|----------------|------------------------|----------------|----------------------------|
| Aggregate of traditional and synthetic securitisations |                |                        |                | Regulatory credit exposure |
| Underlying asset                                       | ANZ originated | Third party originated | Other Services | Facilities provided        |
|  | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                                   | 284            | -                      | -              | 1,782                      |
| Credit cards and other personal loans                  | -              | -                      | -              | -                          |
| Auto and equipment finance                             | -              | -                      | -              | 1,057                      |
| Commercial loans                                       | -              | -                      | -              | 181                        |
| Other  | -              | -                      | -              | 5,475                      |
| <b>Total</b>   | <b>284</b>     | <b>-</b>               | <b>-</b>       | <b>8,495</b>               |

Table 9(d): Traditional and synthetic securitisation exposures (continued)

| March 2009                            |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| Traditional securitisations           |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | 326            | -                      | -              | 3,077                      |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | 1,371                      |
| Commercial loans                      | -              | -                      | -              | 554                        |
| Other                                 | -              | -                      | -              | 5,300                      |
| <b>Total</b>                          | <b>326</b>     | <b>-</b>               | <b>-</b>       | <b>10,302</b>              |

| March 2009                            |                |                        |                |                            |
|---------------------------------------|----------------|------------------------|----------------|----------------------------|
| Synthetic securitisations             |                |                        |                | Regulatory credit exposure |
| Underlying asset                      | ANZ originated | Third party originated | Other Services | Facilities provided        |
|                                       | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                  | -              | -                      | -              | -                          |
| Credit cards and other personal loans | -              | -                      | -              | -                          |
| Auto and equipment finance            | -              | -                      | -              | -                          |
| Commercial loans                      | 2,200          | -                      | -              | -                          |
| Other                                 | -              | -                      | -              | 1,409                      |
| <b>Total</b>                          | <b>2,200</b>   | <b>-</b>               | <b>-</b>       | <b>1,409</b>               |

| March 2009   |                |                        |                |                            |
|--|----------------|------------------------|----------------|----------------------------|
| Aggregate of traditional and synthetic securitisations |                |                        |                | Regulatory credit exposure |
| Underlying asset                                       | ANZ originated | Third party originated | Other Services | Facilities provided        |
|  | \$M            | \$M                    | \$M            | \$M                        |
| Residential mortgage                                   | 326            | -                      | -              | 3,077                      |
| Credit cards and other personal loans                  | -              | -                      | -              | -                          |
| Auto and equipment finance                             | -              | -                      | -              | 1,371                      |
| Commercial loans                                       | 2,200          | -                      | -              | 554                        |
| Other  | -              | -                      | -              | 6,709                      |
| <b>Total</b>   | <b>2,526</b>   | <b>-</b>               | <b>-</b>       | <b>11,711</b>              |

**Table 9(e): Impaired and Past due loans relating to ANZ originated securitisations**

| Underlying asset                      | ANZ originated<br>\$M | Value as at 31 March 2010 |                 | Half Year<br>Losses recognised<br>\$M |
|---------------------------------------|-----------------------|---------------------------|-----------------|---------------------------------------|
|                                       |                       | Impaired<br>\$M           | Past due<br>\$M |                                       |
| Residential Mortgage                  | 242                   | -                         | -               | -                                     |
| Credit cards and other personal loans | -                     | -                         | -               | -                                     |
| Auto and equipment finance            | -                     | -                         | -               | -                                     |
| Commercial loans                      | -                     | -                         | -               | -                                     |
| Other                                 | -                     | -                         | -               | -                                     |
| <b>Total</b>                          | <b>242</b>            | <b>-</b>                  | <b>-</b>        | <b>-</b>                              |

| Underlying asset                      | ANZ originated<br>\$M | Value as at 30 September 2009 |                 | Half Year<br>Losses recognised<br>\$M |
|---------------------------------------|-----------------------|-------------------------------|-----------------|---------------------------------------|
|                                       |                       | Impaired<br>\$M               | Past due<br>\$M |                                       |
| Residential Mortgage                  | 284                   | -                             | -               | -                                     |
| Credit cards and other personal loans | -                     | -                             | -               | -                                     |
| Auto and equipment finance            | -                     | -                             | -               | -                                     |
| Commercial loans                      | -                     | -                             | -               | -                                     |
| Other                                 | -                     | -                             | -               | -                                     |
| <b>Total</b>                          | <b>284</b>            | <b>-</b>                      | <b>-</b>        | <b>-</b>                              |

| Underlying asset                      | ANZ originated<br>\$M | Value as at 31 March 2009 |                 | Half Year<br>Losses recognised<br>\$M |
|---------------------------------------|-----------------------|---------------------------|-----------------|---------------------------------------|
|                                       |                       | Impaired<br>\$M           | Past due<br>\$M |                                       |
| Residential Mortgage                  | 326                   | -                         | -               | -                                     |
| Credit cards and other personal loans | -                     | -                         | -               | -                                     |
| Auto and equipment finance            | -                     | -                         | -               | -                                     |
| Commercial loans                      | 2,200                 | -                         | -               | -                                     |
| Other                                 | -                     | -                         | -               | -                                     |
| <b>Total</b>                          | <b>2,526</b>          | <b>-</b>                  | <b>-</b>        | <b>-</b>                              |

**Table 9(f): Securitisation – Regulatory credit exposures by exposure type<sup>41</sup>**

| Securitisation exposure type                    | Regulatory credit exposure |                          |                      |
|---|----------------------------|--------------------------|----------------------|
|   | March<br>2010<br>\$M       | September<br>2009<br>\$M | March<br>2009<br>\$M |
| Liquidity facilities                            | 2,888                      | 3,915                    | 5,239                |
| Funding facilities                              | 3,034                      | 3,006                    | 4,327                |
| Underwriting facilities                         | -                          | -                        | -                    |
| Lending facilities                              | -                          | -                        | -                    |
| Credit enhancements                             | 26                         | 59                       | 117                  |
| Holdings of securities (excluding trading book) | 626                        | 1,561                    | 2,073                |
| Other   | -                          | -                        | -                    |
| <b>Total</b>                                    | <b>6,574</b>               | <b>8,541</b>             | <b>11,756</b>        |

<sup>41</sup> Credit enhancement facilities are second loss facilities and benefit from credit enhancement from a third party first loss provider.

**Table 9(g): Securitisation – Regulatory credit exposures by risk weight band**

| Securitisation risk weights | March 2010                        |                             | September 2009                    |                             | March 2009                        |                             |
|-----------------------------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|
|                             | Regulatory credit exposure<br>\$M | Risk weighted assets<br>\$M | Regulatory credit exposure<br>\$M | Risk weighted assets<br>\$M | Regulatory credit exposure<br>\$M | Risk weighted assets<br>\$M |
| ≤ 25%                       | 4,772                             | 517                         | 6,206                             | 627                         | 8,938                             | 1,264                       |
| >25 ≤ 35%                   | -                                 | -                           | 225                               | 79                          | 1,009                             | 353                         |
| >35 ≤ 50%                   | 20                                | 10                          | 26                                | 13                          | -                                 | -                           |
| >50 ≤ 75%                   | 14                                | 10                          | 412                               | 309                         | 1                                 | 1                           |
| >75 ≤ 100%                  | 1,388                             | 1,388                       | 1,630                             | 1,630                       | 1,746                             | 1,746                       |
| >100 ≤ 650%                 | 20                                | 50                          | -                                 | -                           | -                                 | -                           |
| 1250% (Deduction)           | 360                               | -                           | 42                                | -                           | 62                                | -                           |
| <b>Total</b>                | <b>6,574</b>                      | <b>1,975</b>                | <b>8,541</b>                      | <b>2,658</b>                | <b>11,756</b>                     | <b>3,364</b>                |

**Table 9(g) : Securitisation - Aggregate securitisation exposures by risk weight band**

| Securitisation exposures deducted from Capital | March 2010                            |                                       |              | September 2009                        |                                       |              | March 2009                            |                                       |              |
|--|---------------------------------------|---------------------------------------|--------------|---------------------------------------|---------------------------------------|--------------|---------------------------------------|---------------------------------------|--------------|
|  | Deductions from Tier 1 Capital<br>\$M | Deductions from Tier 2 Capital<br>\$M | Total<br>\$M | Deductions from Tier 1 Capital<br>\$M | Deductions from Tier 2 Capital<br>\$M | Total<br>\$M | Deductions from Tier 1 Capital<br>\$M | Deductions from Tier 2 Capital<br>\$M | Total<br>\$M |
| Residential Mortgage                           | -                                     | -                                     | -            | -                                     | -                                     | -            | -                                     | -                                     | -            |
| Credit cards and other personal loans          | -                                     | -                                     | -            | -                                     | -                                     | -            | -                                     | -                                     | -            |
| Auto and equipment finance                     | -                                     | -                                     | -            | -                                     | -                                     | -            | -                                     | -                                     | -            |
| Commercial loans                               | -                                     | -                                     | -            | -                                     | -                                     | -            | -                                     | -                                     | -            |
| Other  | 180                                   | 180                                   | 360          | 21                                    | 21                                    | 42           | 31                                    | 31                                    | 62           |
| <b>Total</b>                                   | <b>180</b>                            | <b>180</b>                            | <b>360</b>   | <b>21</b>                             | <b>21</b>                             | <b>42</b>    | <b>31</b>                             | <b>31</b>                             | <b>62</b>    |

**Table 9(h) and 9(i): Security exposures subject to early amortisation or using Standardised Approach**

ANZ does not have any Securitisation exposures subject to early amortisation or using Standardised Approach.

**Table 9(j): Securitisation – Summary of current year’s activity by underlying asset type and facility<sup>42</sup>**

| Securitisation activity by underlying asset type | For the six months to 31 March 2010 |                               |  |
|--|-------------------------------------|-------------------------------|--|
|  | Original value securitised          |                               | Recognised gain or loss on sale<br>\$M |
|  | ANZ originated<br>\$M               | Third party originated<br>\$M |  |
| Residential mortgage                             | -                                   | 505                           | -                                      |
| Credit cards and other personal loans            | -                                   | -                             | -                                      |
| Auto and equipment finance                       | -                                   | -                             | -                                      |
| Commercial loans                                 | -                                   | -                             | -                                      |
| Other  | -                                   | 164                           | -                                      |
| <b>Total</b>                                     | -                                   | <b>669</b>                    | -                                      |

| Securitisation activity by facility provided    | Notional amount<br>\$M |
|---|------------------------|
| Liquidity facilities                            | -                      |
| Funding facilities                              | 229                    |
| Underwriting facilities                         | -                      |
| Lending facilities                              | -                      |
| Credit enhancements                             | -                      |
| Holdings of securities (excluding trading book) | -                      |
| Other   | -                      |
| <b>Total</b>                                    | <b>229</b>             |

| Securitisation activity by underlying asset type | For the six months to 30 September 2009 |                               |  |
|--|---|-------------------------------|--|
|  | Original value securitised              |                               | Recognised gain or loss on sale<br>\$M |
|  | ANZ originated<br>\$M                   | Third party originated<br>\$M |  |
| Residential mortgage                             | -                                       | 1,773                         | -                                      |
| Credit cards and other personal loans            | -                                       | -                             | -                                      |
| Auto and equipment finance                       | -                                       | 400                           | -                                      |
| Commercial loans                                 | -                                       | -                             | -                                      |
| Other  | -                                       | -                             | -                                      |
| <b>Total</b>                                     | -                                       | <b>2,173</b>                  | -                                      |

| Securitisation activity by facility provided    | Notional amount<br>\$M |
|---|------------------------|
| Liquidity facilities                            | -                      |
| Funding facilities                              | -                      |
| Underwriting facilities                         | -                      |
| Lending facilities                              | 59                     |
| Credit enhancements                             | -                      |
| Holdings of securities (excluding trading book) | -                      |
| Other   | -                      |
| <b>Total</b>                                    | <b>59</b>              |

<sup>42</sup> "Third party originated" represents the total original assets of the securitisation, and is not representative of ANZ's exposure.

**Table 9(j): Securitisation – Summary of current year’s activity by underlying asset type and facility (continued)**

| Securitisation activity by underlying asset type | For the six months to 31 March 2009 |                               | Recognised gain or loss on sale<br>\$M |
|--|-------------------------------------|-------------------------------|--|
|  | Original value securitised          |                               |  |
|  | ANZ originated<br>\$M               | Third party originated<br>\$M |  |
| Residential mortgage                             | -                                   | 772                           | -                                      |
| Credit cards and other personal loans            | -                                   | -                             | -                                      |
| Auto and equipment finance                       | -                                   | -                             | -                                      |
| Commercial loans                                 | -                                   | -                             | -                                      |
| Other  | -                                   | -                             | -                                      |
| <b>Total</b>                                     | <b>-</b>                            | <b>772</b>                    | <b>-</b>                               |

| Securitisation activity by facility provided    | Notional amount<br>\$M |
|---|------------------------|
| Liquidity facilities                            | -                      |
| Funding facilities                              | -                      |
| Underwriting facilities                         | -                      |
| Lending facilities                              | -                      |
| Credit enhancements                             | -                      |
| Holdings of securities (excluding trading book) | -                      |
| Other   | -                      |
| <b>Total</b>                                    | <b>-</b>               |



**Table 10 Market risk – Standardised Approach****Table 10(b): Market Risk – Standardised Approach<sup>43</sup>**

| Market Risk under standardised approach | Capital requirements |                       |                   |
|---|----------------------|-----------------------|-------------------|
|   | March 2010<br>\$M    | September 2009<br>\$M | March 2009<br>\$M |
| Interest rate risk                      | 121                  | 112                   | 147               |
| Equity position risk                    | 2                    | 3                     | 3                 |
| Foreign exchange risk                   | -                    | -                     | -                 |
| Commodity risk                          | 5                    | 6                     | 7                 |
| <b>Total</b>                            | <b>128</b>           | <b>121</b>            | <b>157</b>        |
| <b>RWA equivalent</b>                   | <b>1,597</b>         | <b>1,514</b>          | <b>1,961</b>      |

**Table 11 Market risk – Internal Models Approach (IMA)****Table 11(d): VaR over the reporting period<sup>44 45</sup>**

| VaR over six months ended 31 March 2010     |             |                |                |                   |
|---|-------------|----------------|----------------|-------------------|
| Value at Risk (VaR)                         | Mean<br>\$M | Maximum<br>\$M | Minimum<br>\$M | Period end<br>\$M |
| Equities                                    | -           | -              | -              | -                 |
| Interest Rate                               | 15.7        | 23.8           | 9.2            | 23.8              |
| Foreign exchange                            | 2.5         | 7.8            | 0.8            | 1.9               |
| Commodity                                   | 2.1         | 3.2            | 0.9            | 2.1               |
| Credit                                      | 3.0         | 4.9            | 1.7            | 4.4               |
| VaR over six months ended 30 September 2009 |             |                |                |                   |
| Value at Risk (VaR)                         | Mean<br>\$M | Maximum<br>\$M | Minimum<br>\$M | Period end<br>\$M |
| Equities                                    | -           | -              | -              | -                 |
| Interest Rate                               | 6.6         | 10.8           | 2.4            | 9.6               |
| Foreign exchange                            | 2.1         | 4.6            | 0.9            | 3.5               |
| Commodity                                   | 1.4         | 4.3            | 0.6            | 1.2               |
| Credit                                      | 1.8         | 3.2            | 1.2            | 2.4               |
| VaR over six months ended 31 March 2009     |             |                |                |                   |
| Value at Risk (VaR)                         | Mean<br>\$M | Maximum<br>\$M | Minimum<br>\$M | Period end<br>\$M |
| Equities                                    | -           | -              | -              | -                 |
| Interest Rate                               | 5.5         | 10.3           | 2.4            | 6.6               |
| Foreign exchange                            | 1.7         | 3.0            | 0.9            | 1.5               |
| Commodity                                   | 1.0         | 2.5            | 0.6            | 0.9               |
| Credit                                      | 1.9         | 3.2            | 1.2            | 2.2               |

**Comparison of VaR estimates to actual gains/losses**

Back testing involves the comparison of calculated VaR exposures with profit and loss data to identify the frequency of incidents when trading losses exceed the calculated VaR. As a probabilistic measure of potential future gains or losses, it is expected that results exceed VaR a proportion of the time. For APRA backtesting purposes, VaR is calculated at the 99% confidence interval with a one day holding period. Therefore, over the long-run we would expect one back testing outlier each 100 days.

ANZ uses actual profit and loss data and hypothetical profit and loss data. Hypothetical profit and loss data is designed to remove the impacts of intraday trading and sales margins. It is calculated as the difference between the value of the prior day portfolio at prior day closing rates and the value at

<sup>43</sup> RWA equivalent is the capital requirement multiplied by 12.5.

<sup>44</sup> Regulatory VaR is calculated at 97.5% confidence level for a one-day holding period.

<sup>45</sup> The Foreign Exchange VaR excludes foreign exchange translation exposures outside of the Trading Book. (Non Trading translation risk includes translation of the net mark-to-market of the structured credit business).

current day closing rates. Markets Finance calculates actual profit and loss while Market Risk calculates hypothetical profit and loss.

As at 31 March 2010, based on the prior 250 business days, there were zero hypothetical and one actual genuine negative outliers, compared to 6 hypothetical and 1 actual genuine negative outliers as at 30 September 2009.

This decrease in the number of hypothetical and actual genuine negative outliers is in line with expectations as the high market volatility experienced from late 2007 has been rolled out of the current historical VaR model while a reduction in market volatility throughout 2009-2010 has decreased the magnitude of daily actual and hypothetical profit and loss results. Considering this the VaR model continues to be an appropriate model to use for Market Risk calculations.

## Table 13 Equities – Disclosures for banking book positions

### Table 13(b) and 13(c): Equities – Types and nature of Banking Book investments

| Equity investments                          | Balance sheet value |                       |                   | Fair value        |                       |                   |
|---|---------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|
|   | March 2010<br>\$M   | September 2009<br>\$M | March 2009<br>\$M | March 2010<br>\$M | September 2009<br>\$M | March 2009<br>\$M |
| Value of listed (publicly traded) equities  | 1,851               | 1,697                 | 2,042             | 2,547             | 2,199                 | 1,708             |
| Value of unlisted (privately held) equities | 1,531               | 3,337                 | 3,140             | 1,558             | 3,713                 | 3,628             |
| <b>Total</b>                                | <b>3,382</b>        | <b>5,034</b>          | <b>5,182</b>      | <b>4,105</b>      | <b>5,912</b>          | <b>5,336</b>      |

### Table 13(d) and 13(e): Equities – gains (losses)

| Gains (losses) on equity investments                                    | Half Year<br>31 March<br>2010<br>\$M   | Half Year<br>30 September<br>2009<br>\$M | Half Year<br>31 March<br>2009<br>\$M |
|---|--|--|--------------------------------------|
|   | Cumulative realised gains (losses) from disposals and liquidations in the reporting period | 2  | (3)                                  |
| Total unrealised gains (losses)   | 46   | 18                                       | 3                                    |
| Total unrealised gains (losses) included in Gross Tier 1/Tier 2 capital | -  | -  | -                                    |

### Table 13(f): Equities – Capital requirement

| Risk Weighted Assets   | March 2010<br>\$M | September 2009<br>\$M | March 2009<br>\$M |
|--|-------------------|-----------------------|-------------------|
| Equity investments subject to a 300% risk weight               | 1                 | 2                     | 193               |
| Equity investments subject to a 400% risk weight               | 1,638             | 1,912                 | 1,514             |
| <b>Total minimum capital requirement by equity asset class</b> | <b>1,639</b>      | <b>1,914</b>          | <b>1,146</b>      |
| <b>Aggregate amount of equity investments subject to:</b>      |                   |                       |                   |
| Supervisory provisions   | n/a               | n/a                   | n/a               |
| Grandfathering provisions                                      | n/a               | n/a                   | n/a               |

**Table 14 Interest Rate Risk in the Banking Book****Table 14(b): Interest Rate Risk in the Banking Book (IRRBB) <sup>46</sup>**

| Standard Shock Scenario Stress Testing: Interest rate shock applied | Change in Economic Value |                          |                      |
|---|--------------------------|--------------------------|----------------------|
|   | 31 March 2010<br>\$M     | 30 September 2009<br>\$M | 31 March 2009<br>\$M |
| AUD   |                          |                          |                      |
| 200 basis point parallel increase                                   | 32                       | (9)                      | (134)                |
| 200 basis point parallel decrease                                   | (31)                     | 16                       | 141                  |
| NZD   |                          |                          |                      |
| 200 basis point parallel increase                                   | (20)                     | (76)                     | (79)                 |
| 200 basis point parallel decrease                                   | 17                       | 75                       | 79                   |
| USD   |                          |                          |                      |
| 200 basis point parallel increase                                   | (7)                      | (17)                     | (22)                 |
| 200 basis point parallel decrease                                   | 7                        | 10                       | 20                   |
| GBP   |                          |                          |                      |
| 200 basis point parallel increase                                   | (4)                      | (5)                      | (6)                  |
| 200 basis point parallel decrease                                   | 1                        | 2                        | 5                    |
| Other   |                          |                          |                      |
| 200 basis point parallel increase                                   | 8                        | (17)                     | (38)                 |
| 200 basis point parallel decrease                                   | 3                        | 11                       | 35                   |
| <b>IRRBB regulatory capital</b>                                     | <b>651</b>               | <b>197</b>               | <b>-</b>             |
| <b>IRRBB regulatory RWA</b>   | <b>8,136</b>             | <b>2,465</b>             | <b>-</b>             |

**Stress testing methodology**

The information above is provided for ANZ's IRRBB capital requirement which is determined by its internal model. The capital requirement includes a value for Repricing and Yield Curve risk based on historical simulation with a 99% confidence interval, one year holding period and a six year historical data set. Values for Optionality and Basis risk are also included and have been determined using Monte Carlo simulation. Embedded gains/losses also make up the capital requirement and are calculated as the difference between the book value of banking book items and the current economic value.

<sup>46</sup> Risk Weighted Assets are derived by multiplying total regulatory capital by 12.5

**Appendix ANZ Bank (Europe) Limited**

ANZ Bank (Europe) Limited (ANZBEL) is a 100% owned and controlled subsidiary of ANZ, and is regulated by the Financial Services Authority (FSA). ANZBEL is subject to similar Pillar 3 requirements as ANZ, under the FSA's Prudential Source Book for Banks, Building Societies and Investment Firms (BIPRU). The FSA has granted ANZBEL a Pillar 3 Disclosure waiver direction, which can be found on the FSA website: [fsa.gov.uk/pubs/waivers/bipru\\_waivers.pdf](http://fsa.gov.uk/pubs/waivers/bipru_waivers.pdf)

In line with the FSA waiver direction, ANZBEL will rely on disclosures in this document to satisfy most of its Pillar 3 disclosure obligations. The following FSA requirements are not mirrored in APS 330 or included in this disclosure document, and as such are required by the FSA to be reported on an individual basis in the annual ANZBEL Statutory Accounts:

- BIPRU 11.5.4R (4) - *Disclosure of the firm's minimum capital requirements covering position, foreign exchange, commodity, counterparty and concentration risks*
- BIPRU 11.5.12R - *Disclosure: Market Risk*

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